

Monthly Indicators



August 2018

Rising home prices, higher interest rates and increased building material costs have pressured housing affordability to a ten-year low, according to the National Association of Home Builders. Keen market observers have been watching this situation take shape for quite some time. Nationally, median household income has risen 2.6% in the last 12 months, while home prices are up 6.0%. That kind of gap will eventually create fewer sales due to affordability concerns, which is happening in several markets, especially in the middle to high-middle price ranges.

New Listings were down 13.1 percent for single family homes and 26.6 percent for Condo/TIC/Coop properties. Pending Sales decreased 16.1 percent for single family homes but increased 9.0 percent for Condo/TIC/Coop properties.

The Median Sales Price was up 12.5 percent to \$1,550,000 for single family homes and 6.3 percent to \$1,249,500 for Condo/TIC/Coop properties. Months Supply of Inventory remained flat for single family units but was down 33.3 percent for Condo/TIC/Coop units.

While some are starting to look for recessionary signs like fewer sales, dropping prices and even foreclosures, others are taking a more cautious and research-based approach to their predictions. The fact remains that the trends do not yet support a dramatic shift away from what has been experienced over the last several years. Housing starts are performing admirably if not excitingly, prices are still inching upward, supply remains low and consumers are optimistic. The U.S. economy is under scrutiny but certainly not deteriorating.

Monthly Snapshot

+ 12.5% **+ 6.3%** **+ 11.1%**

One-Year Change in Median Sales Price Single Family One-Year Change in Median Sales Price Condo/TIC/Coop One-Year Change in Median Sales Price All Property Types

Residential real estate activity in San Francisco County (Districts 1-10), comprised of single-family properties, townhomes and condominiums. Percent changes are calculated using rounded figures.

Single Family Activity Overview	2
Condo/TIC/Coop Activity Overview	3
New Listings	4
Pending Sales	5
Sold Listings	6
Median Sales Price	7
Average Sales Price	8
Days on Market Until Sale	9
Inventory of Active Listings	10
% of Properties Sold Over List Price	11
% of List Price Received	12
Housing Affordability Ratio	13
Months Supply of Inventory	14
All Properties Activity Overview	15
Activity by District	16



Single Family Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	8-2017	8-2018	Percent Change	YTD 2017	YTD 2018	Percent Change
New Listings		213	185	- 13.1%	1,838	1,849	+ 0.6%
Pending Sales		205	172	- 16.1%	1,507	1,483	- 1.6%
Sold Listings		212	183	- 13.7%	1,463	1,446	- 1.2%
Median Sales Price		\$1,377,500	\$1,550,000	+ 12.5%	\$1,395,000	\$1,616,944	+ 15.9%
Avg. Sales Price		\$1,567,141	\$1,847,862	+ 17.9%	\$1,752,375	\$1,981,192	+ 13.1%
Days on Market		27	23	- 14.8%	28	21	- 25.0%
Active Listings		381	368	- 3.4%	--	--	--
% of Properties Sold Over List Price		78.8%	82.0%	+ 4.1%	77.4%	81.7%	+ 5.6%
% of List Price Received		115.5%	114.7%	- 0.7%	114.8%	117.6%	+ 2.4%
Affordability Ratio		38	31	- 18.4%	37	30	- 18.9%
Months Supply		2.0	2.0	0.0%	--	--	--

Condo/TIC/Coop Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	8-2017	8-2018	Percent Change	YTD 2017	YTD 2018	Percent Change
New Listings		293	215	- 26.6%	2,535	2,575	+ 1.6%
Pending Sales		212	231	+ 9.0%	1,899	2,102	+ 10.7%
Sold Listings		219	248	+ 13.2%	1,880	2,063	+ 9.7%
Median Sales Price		\$1,175,000	\$1,249,500	+ 6.3%	\$1,134,750	\$1,200,000	+ 5.8%
Avg. Sales Price		\$1,269,212	\$1,335,421	+ 5.2%	\$1,295,555	\$1,329,789	+ 2.6%
Days on Market		41	34	- 17.1%	37	31	- 16.2%
Active Listings		625	464	- 25.8%	--	--	--
% of Properties Sold Over List Price		60.7%	59.3%	- 2.3%	59.0%	61.6%	+ 4.4%
% of List Price Received		105.7%	105.9%	+ 0.2%	105.0%	106.9%	+ 1.8%
Affordability Ratio		52	45	- 13.5%	54	47	- 13.0%
Months Supply		2.7	1.8	- 33.3%	--	--	--

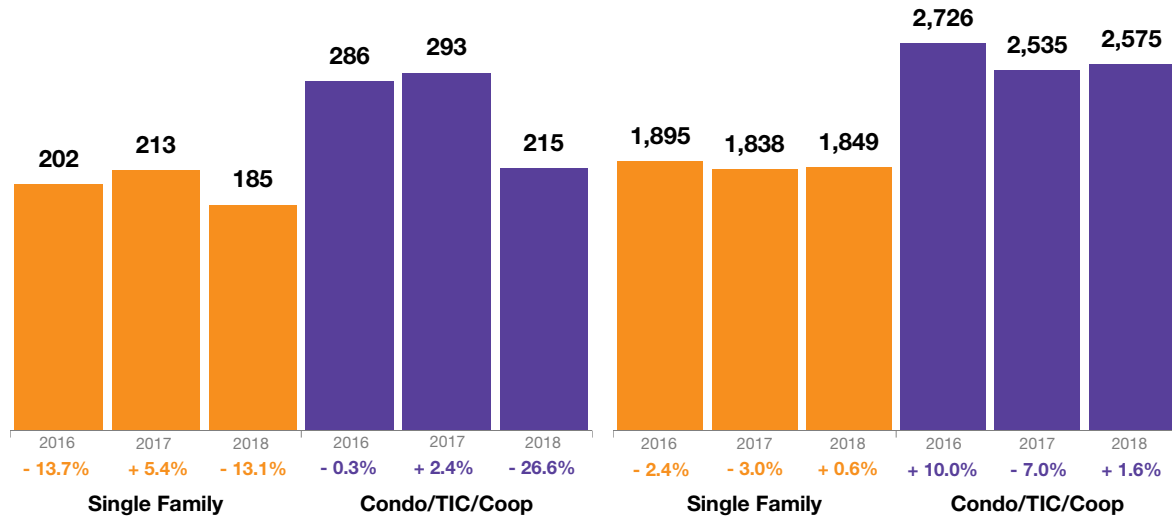
New Listings

A count of the properties that have been newly listed on the market in a given month.



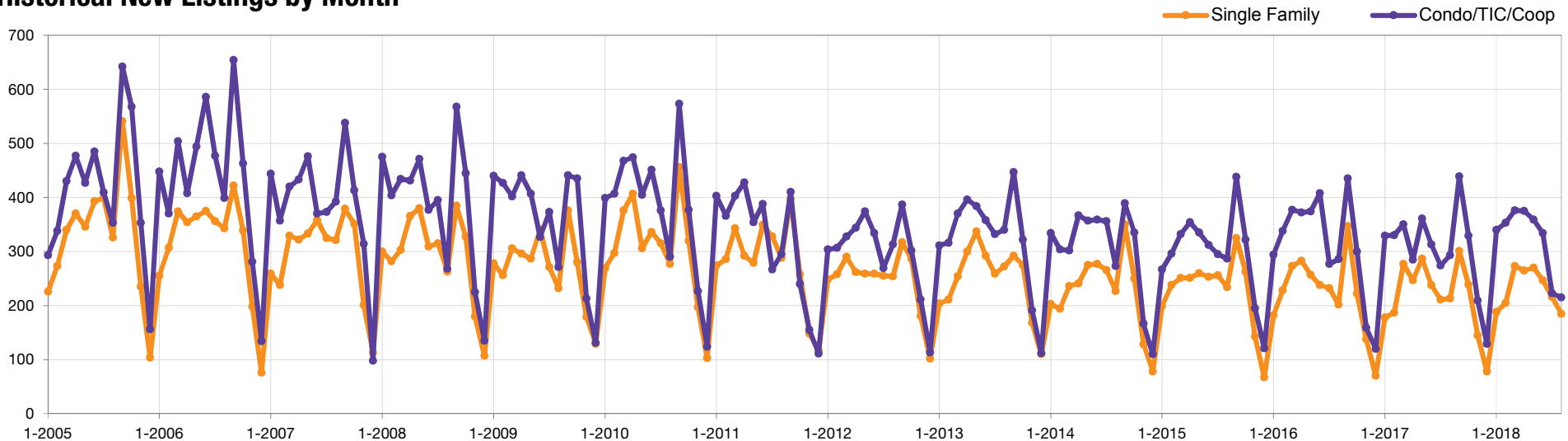
August

Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Sep-2017	301	-13.3%	439	+0.9%
Oct-2017	239	+7.7%	329	+9.7%
Nov-2017	145	+5.1%	209	+31.4%
Dec-2017	78	+11.4%	129	+7.5%
Jan-2018	188	+5.6%	340	+3.3%
Feb-2018	205	+9.6%	353	+7.0%
Mar-2018	273	-1.4%	376	+7.4%
Apr-2018	265	+7.3%	375	+31.6%
May-2018	270	-5.9%	359	-0.6%
Jun-2018	247	+3.8%	334	+6.7%
Jul-2018	216	+2.4%	223	-18.6%
Aug-2018	185	-13.1%	215	-26.6%
12-Month Avg	218	-0.1%	307	+3.7%

Historical New Listings by Month

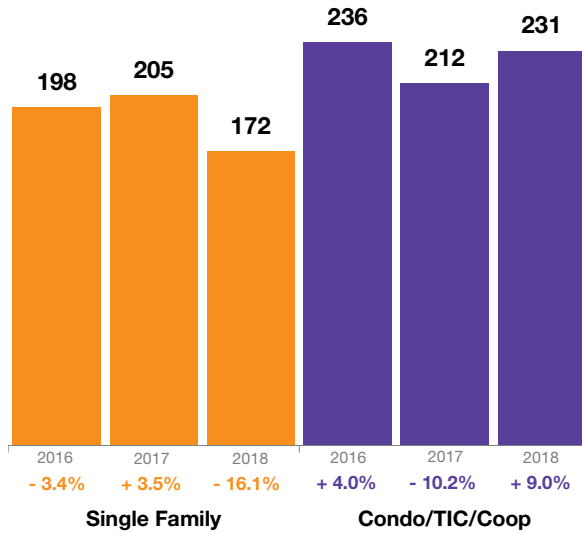


Pending Sales

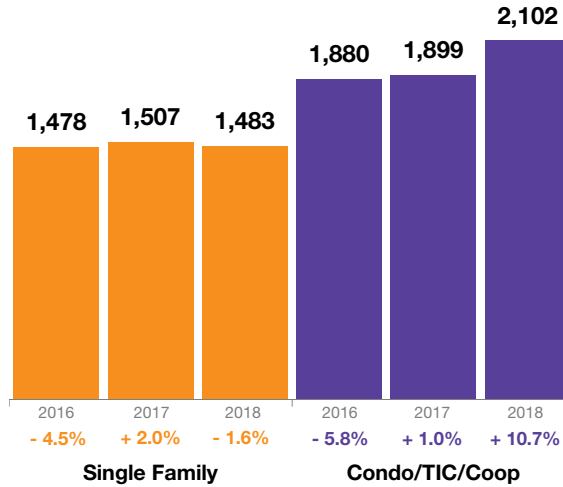
A count of the properties on which offers have been accepted in a given month.



August

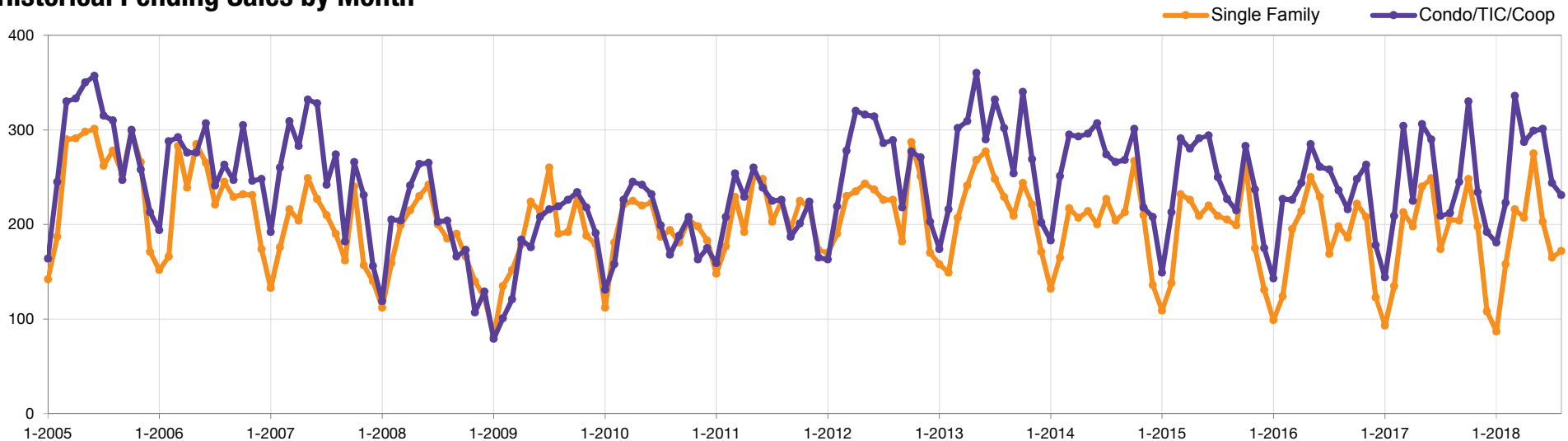


Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Sep-2017	204	+9.7%	245	+13.4%
Oct-2017	248	+11.7%	330	+33.1%
Nov-2017	198	-4.8%	234	-11.0%
Dec-2017	108	-12.2%	192	+7.9%
Jan-2018	87	-6.5%	181	+25.7%
Feb-2018	158	+17.0%	223	+6.7%
Mar-2018	216	+1.4%	336	+10.5%
Apr-2018	207	+4.5%	287	+27.6%
May-2018	275	+14.6%	299	-2.3%
Jun-2018	203	-18.5%	301	+3.8%
Jul-2018	165	-5.2%	244	+16.7%
Aug-2018	172	-16.1%	231	+9.0%
12-Month Avg	187	-0.2%	259	+10.7%

Historical Pending Sales by Month

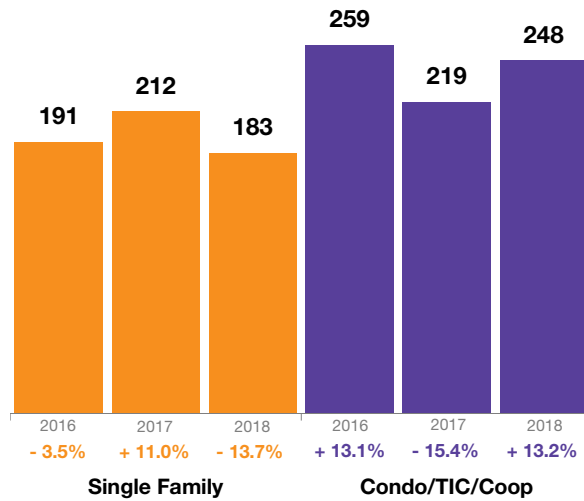


Sold Listings

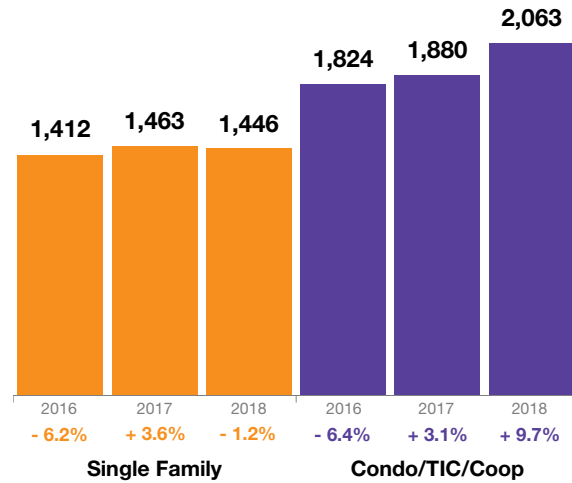
A count of the actual sales that closed in a given month.



August

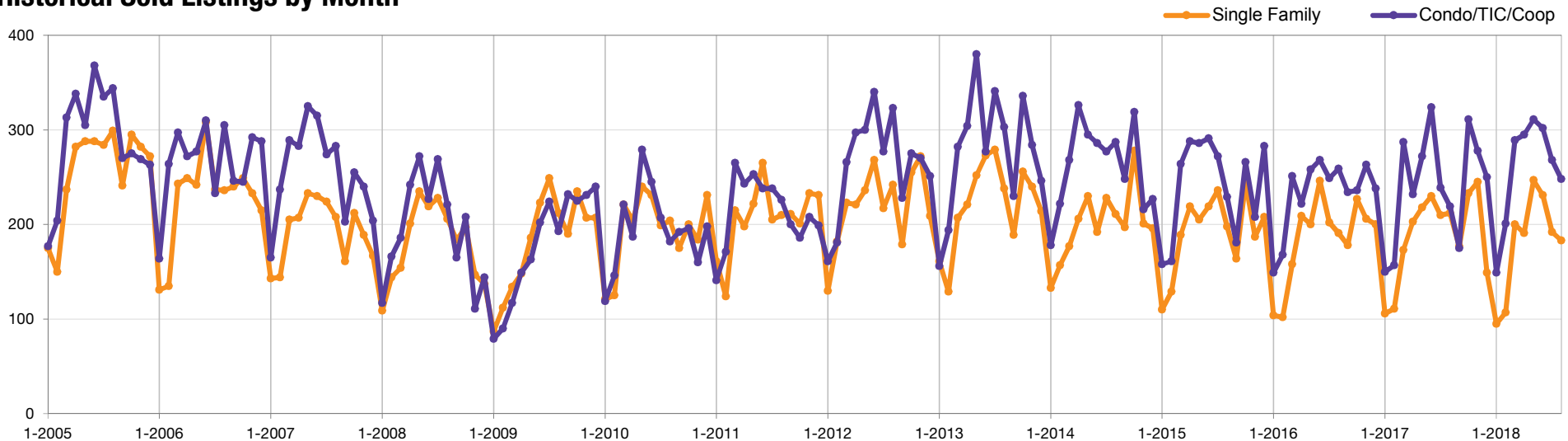


Year to Date



Sold Listings	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Sep-2017	177	-0.6%	175	-25.2%
Oct-2017	233	+2.6%	311	+31.8%
Nov-2017	245	+18.9%	278	+5.7%
Dec-2017	149	-25.5%	250	+5.0%
Jan-2018	95	-10.4%	149	-0.7%
Feb-2018	107	-3.6%	201	+28.0%
Mar-2018	200	+15.6%	289	+0.7%
Apr-2018	191	-5.9%	295	+27.2%
May-2018	247	+13.3%	311	+14.3%
Jun-2018	231	+0.4%	302	-6.8%
Jul-2018	192	-8.6%	268	+12.1%
Aug-2018	183	-13.7%	248	+13.2%
12-Month Avg	188	-1.1%	256	+7.9%

Historical Sold Listings by Month

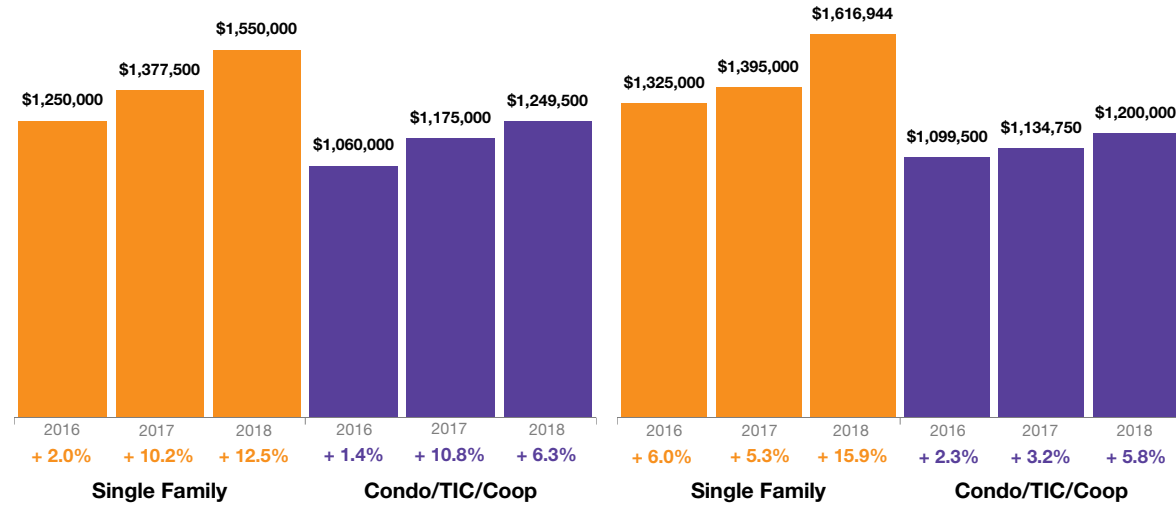


Median Sales Price

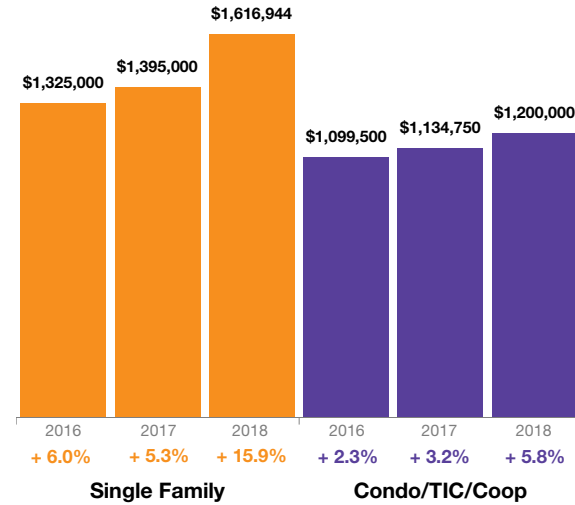
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



August



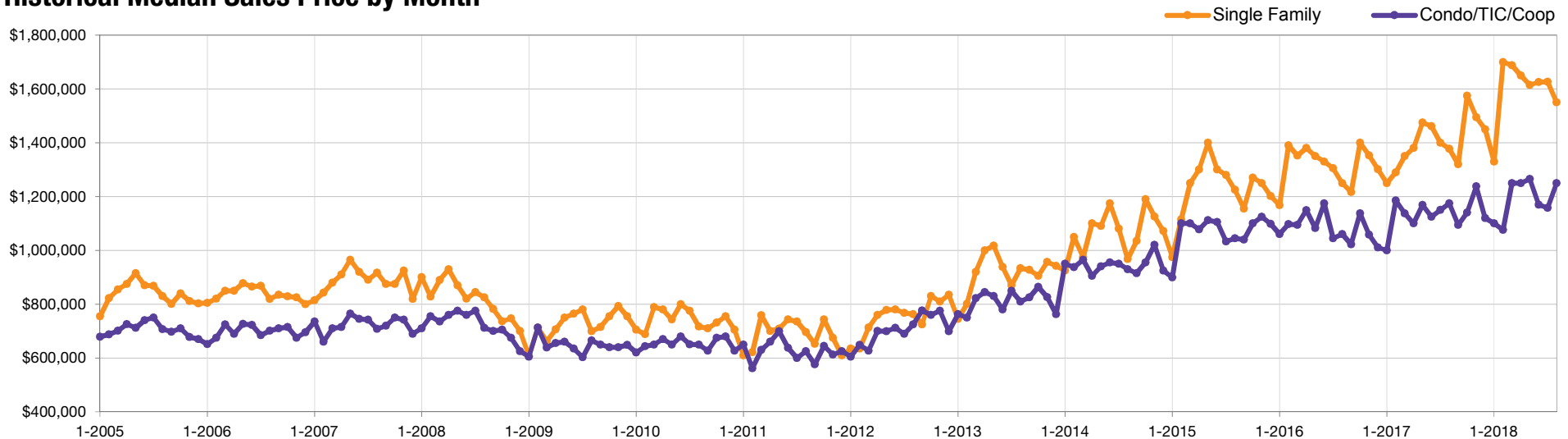
Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Sep-2017	\$1,320,000	+8.5%	\$1,095,000	+7.1%
Oct-2017	\$1,575,000	+12.5%	\$1,140,000	+0.2%
Nov-2017	\$1,495,000	+10.5%	\$1,237,500	+17.0%
Dec-2017	\$1,450,000	+11.4%	\$1,120,000	+10.8%
Jan-2018	\$1,330,000	+6.4%	\$1,100,000	+10.0%
Feb-2018	\$1,700,000	+31.8%	\$1,076,000	-9.2%
Mar-2018	\$1,687,500	+25.0%	\$1,250,000	+9.9%
Apr-2018	\$1,650,000	+19.6%	\$1,250,000	+13.6%
May-2018	\$1,615,000	+9.5%	\$1,265,000	+8.2%
Jun-2018	\$1,625,000	+11.2%	\$1,169,750	+4.0%
Jul-2018	\$1,626,250	+16.2%	\$1,158,333	+0.7%
Aug-2018	\$1,550,000	+12.5%	\$1,249,500	+6.3%
12-Month Avg*	\$1,560,000	+14.3%	\$1,185,000	+7.7%

* Median Sales Price for all properties from September 2017 through August 2018. This is not the average of the individual figures above.

Historical Median Sales Price by Month



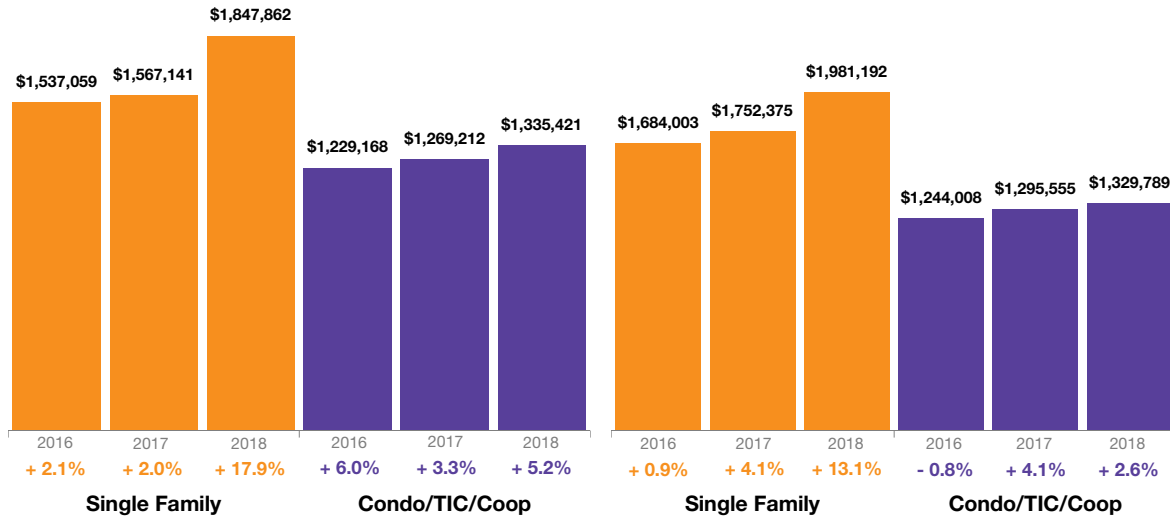
Average Sales Price

Average sales price for all closed sales, not accounting for seller concessions, in a given month.



August

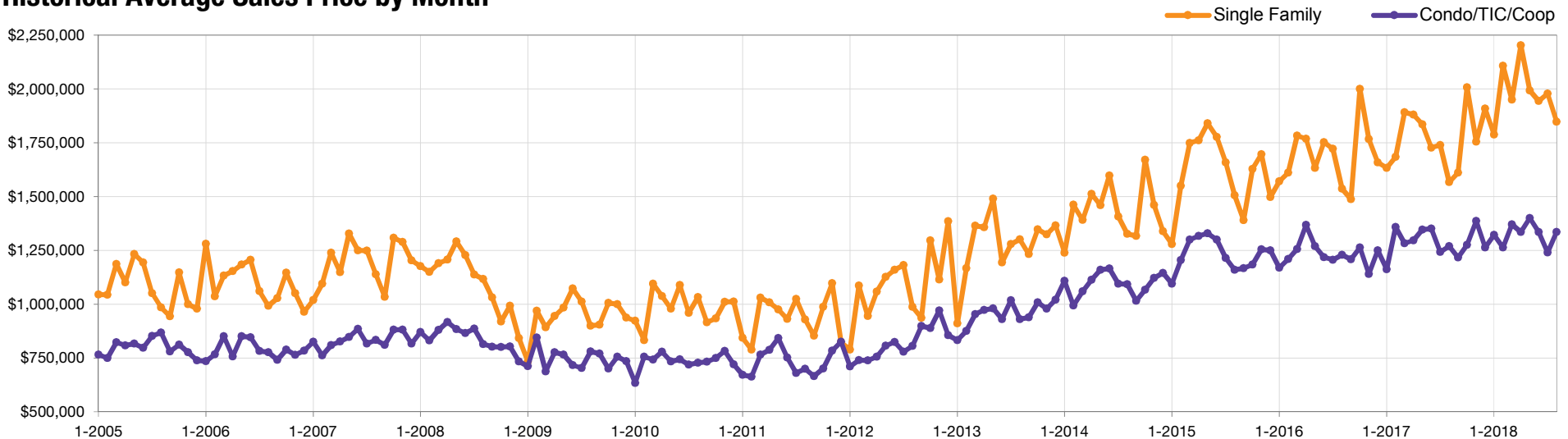
Year to Date



Avg. Sales Price	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Sep-2017	\$1,611,232	+8.3%	\$1,217,558	+0.8%
Oct-2017	\$2,007,445	+0.4%	\$1,275,773	+0.9%
Nov-2017	\$1,755,315	-0.7%	\$1,386,511	+21.6%
Dec-2017	\$1,908,433	+15.1%	\$1,263,727	+1.1%
Jan-2018	\$1,787,311	+9.4%	\$1,321,377	+13.7%
Feb-2018	\$2,107,409	+25.1%	\$1,263,105	-7.0%
Mar-2018	\$1,949,493	+3.1%	\$1,371,131	+6.9%
Apr-2018	\$2,202,113	+17.1%	\$1,335,718	+3.0%
May-2018	\$1,992,720	+8.6%	\$1,400,393	+4.0%
Jun-2018	\$1,943,346	+12.5%	\$1,335,648	-1.2%
Jul-2018	\$1,977,816	+13.7%	\$1,239,628	-0.3%
Aug-2018	\$1,847,862	+17.9%	\$1,335,421	+5.2%
12-Month Avg*	\$1,925,393	+10.1%	\$1,317,704	+3.9%

* Avg. Sales Price for all properties from September 2017 through August 2018. This is not the average of the individual figures above.

Historical Average Sales Price by Month



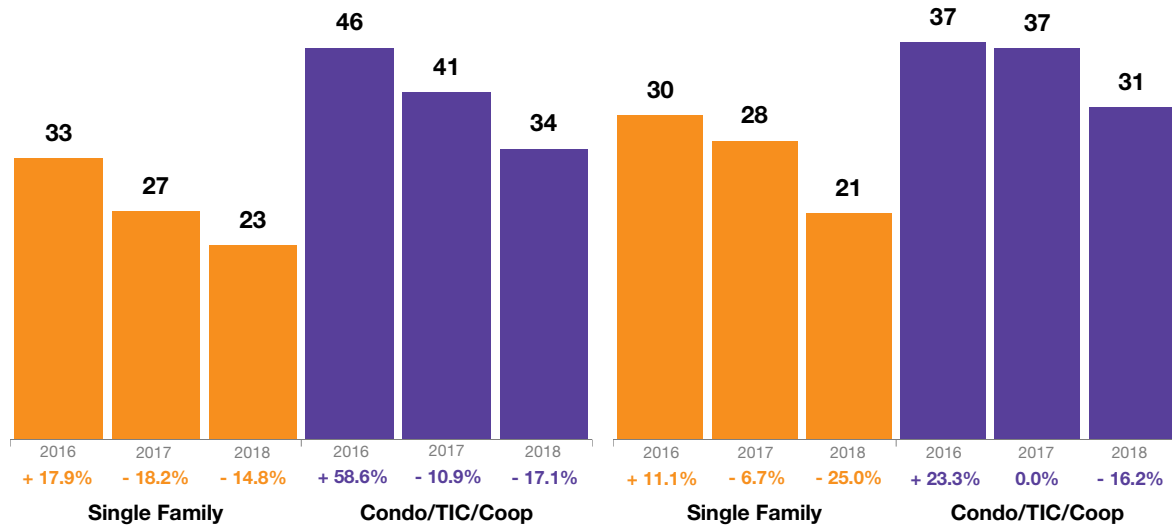
Days on Market Until Sale

Average number of days between when a property is listed and when an offer is accepted in a given month.



August

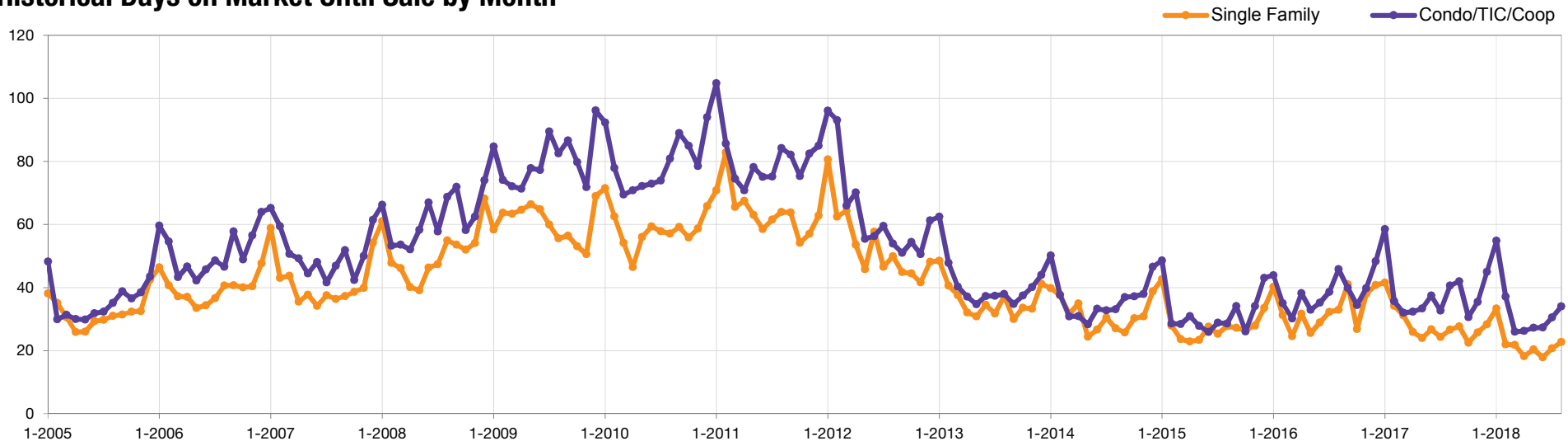
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Sep-2017	28	-31.7%	42	+5.0%
Oct-2017	23	-14.8%	31	-8.8%
Nov-2017	26	-31.6%	35	-12.5%
Dec-2017	28	-31.7%	45	-6.3%
Jan-2018	33	-21.4%	55	-6.8%
Feb-2018	22	-35.3%	37	+2.8%
Mar-2018	22	-29.0%	26	-18.8%
Apr-2018	18	-30.8%	26	-18.8%
May-2018	20	-16.7%	27	-18.2%
Jun-2018	18	-33.3%	27	-27.0%
Jul-2018	21	-12.5%	31	-6.1%
Aug-2018	23	-14.8%	34	-17.1%
12-Month Avg*	23	-26.3%	33	-12.7%

* Days on Market for all properties from September 2017 through August 2018. This is not the average of the individual figures above.

Historical Days on Market Until Sale by Month

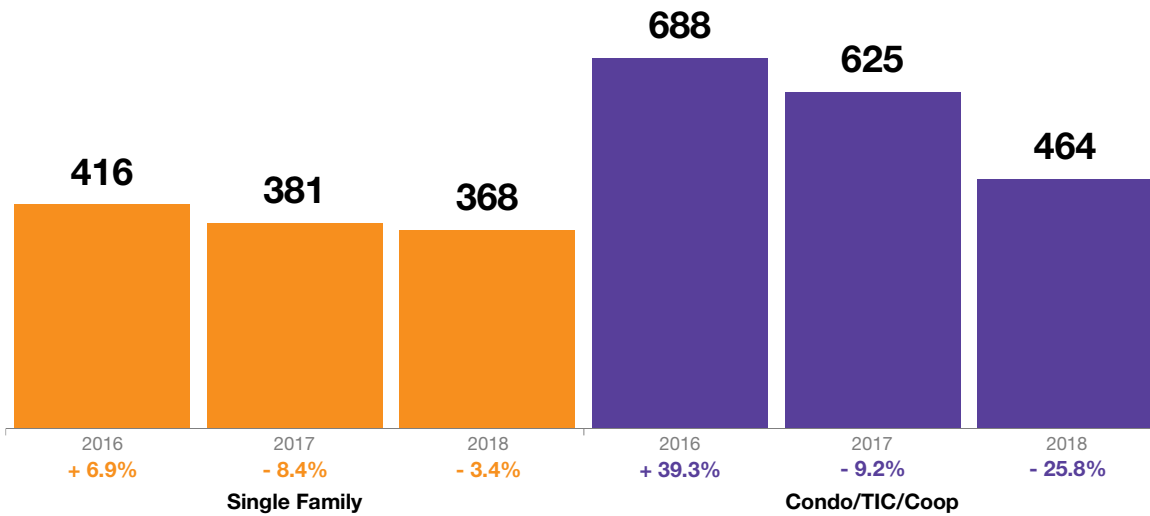


Inventory of Active Listings

The number of properties available for sale in active status at the end of a given month.



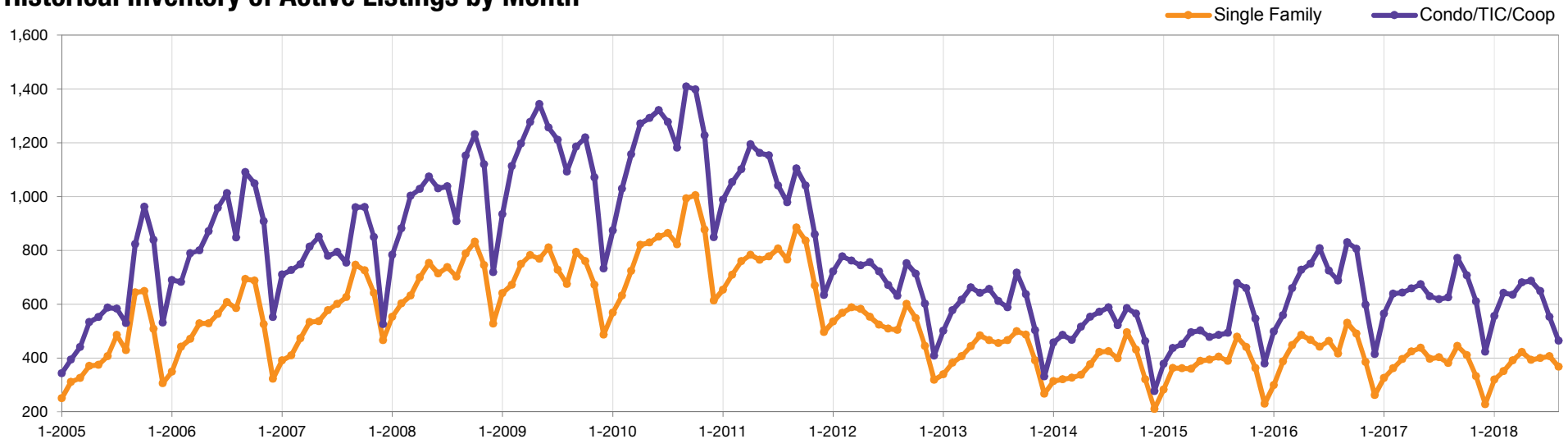
August



Active Listings	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Sep-2017	445	-16.2%	772	-7.0%
Oct-2017	411	-16.3%	707	-12.3%
Nov-2017	333	-13.5%	611	+2.2%
Dec-2017	228	-13.0%	423	+2.2%
Jan-2018	320	-1.8%	556	-1.6%
Feb-2018	351	-3.0%	642	+0.5%
Mar-2018	391	-1.3%	635	-1.2%
Apr-2018	422	-0.5%	681	+3.5%
May-2018	393	-10.3%	687	+1.9%
Jun-2018	400	+0.8%	649	+3.2%
Jul-2018	407	+1.0%	553	-10.5%
Aug-2018	368	-3.4%	464	-25.8%
12-Month Avg*	372	-6.8%	615	-4.1%

* Active Listings for all properties from September 2017 through August 2018. This is not the average of the individual figures above.

Historical Inventory of Active Listings by Month

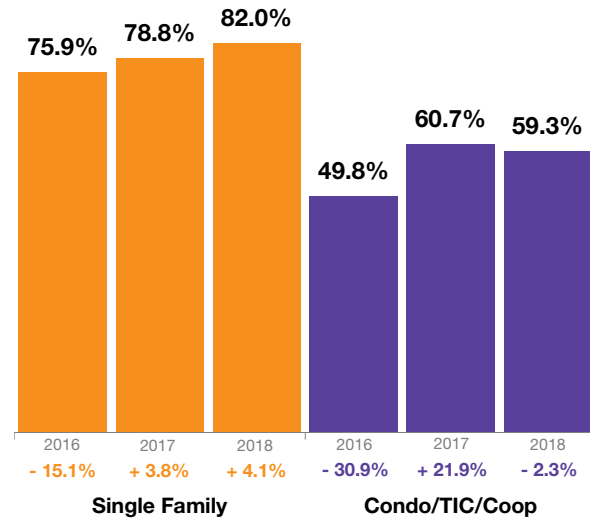


% of Properties Sold Over List Price

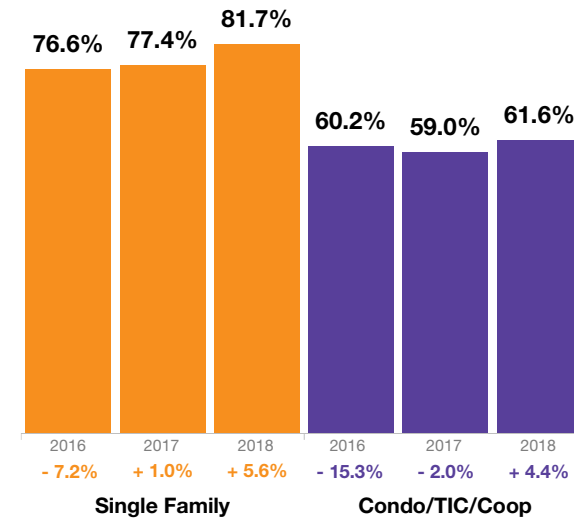


Percentage found when dividing the number of properties sold by properties sold over its original list price, not accounting for seller concessions.

August



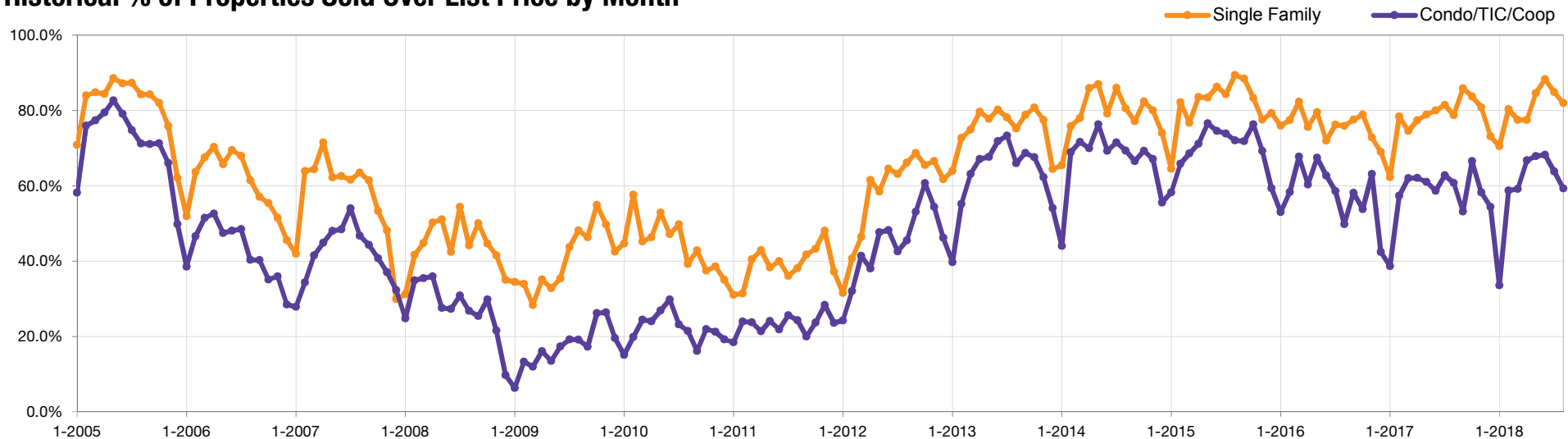
Year to Date



% of Properties Sold Over List Price	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Sep-2017	85.9%	+10.8%	53.1%	-8.6%
Oct-2017	83.7%	+6.1%	66.6%	+23.8%
Nov-2017	80.8%	+11.0%	58.3%	-7.6%
Dec-2017	73.2%	+6.1%	54.4%	+28.3%
Jan-2018	70.5%	+13.2%	33.6%	-13.2%
Feb-2018	80.4%	+2.6%	58.7%	+2.4%
Mar-2018	77.5%	+3.9%	59.2%	-4.5%
Apr-2018	77.5%	+0.3%	66.8%	+7.6%
May-2018	84.6%	+7.2%	67.8%	+11.1%
Jun-2018	88.3%	+10.4%	68.2%	+16.4%
Jul-2018	84.9%	+4.3%	63.8%	+1.6%
Aug-2018	82.0%	+4.1%	59.3%	-2.3%
12-Month Avg	81.6%	+6.8%	60.7%	+5.7%

* % of Properties Sold Over List Price for all properties from September 2017 through August 2018. This is not the average of the individual figures above.

Historical % of Properties Sold Over List Price by Month

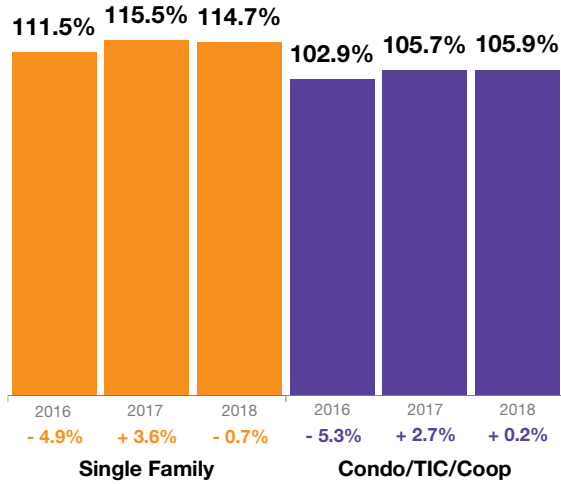


% of List Price Received

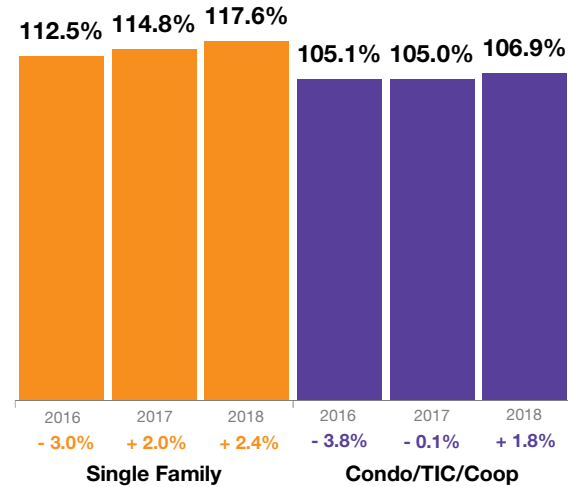
Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



August



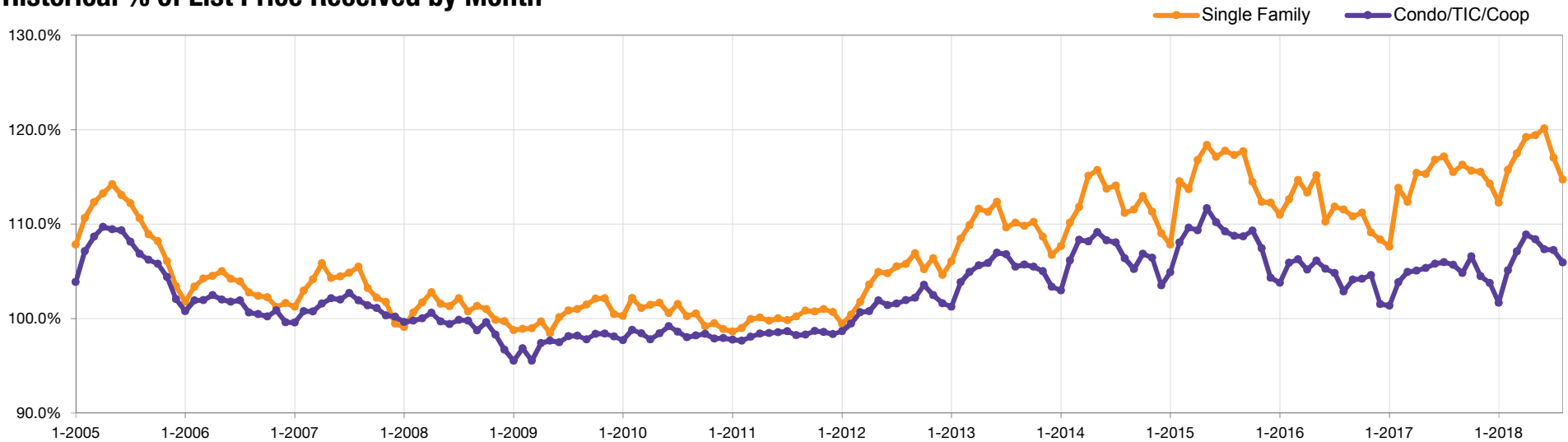
Year to Date



% of List Price Received	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Sep-2017	116.3%	+5.0%	104.8%	+0.7%
Oct-2017	115.6%	+4.0%	106.6%	+2.3%
Nov-2017	115.5%	+5.9%	104.5%	-0.1%
Dec-2017	114.3%	+5.4%	103.8%	+2.3%
Jan-2018	112.3%	+4.4%	101.7%	+0.3%
Feb-2018	115.8%	+1.8%	105.1%	+1.2%
Mar-2018	117.5%	+4.5%	107.1%	+2.1%
Apr-2018	119.2%	+3.3%	108.9%	+3.6%
May-2018	119.4%	+3.6%	108.4%	+2.8%
Jun-2018	120.1%	+2.8%	107.3%	+1.4%
Jul-2018	117.0%	-0.1%	107.3%	+1.2%
Aug-2018	114.7%	-0.7%	105.9%	+0.2%
12-Month Avg*	116.8%	+3.3%	106.3%	+1.7%

* % of List Price Received for all properties from September 2017 through August 2018. This is not the average of the individual figures above.

Historical % of List Price Received by Month

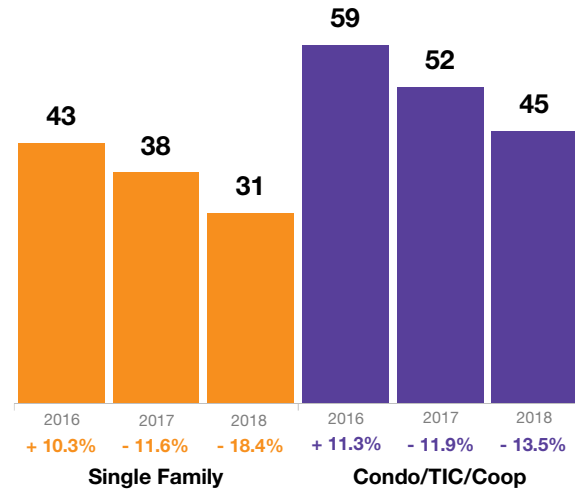


Housing Affordability Ratio

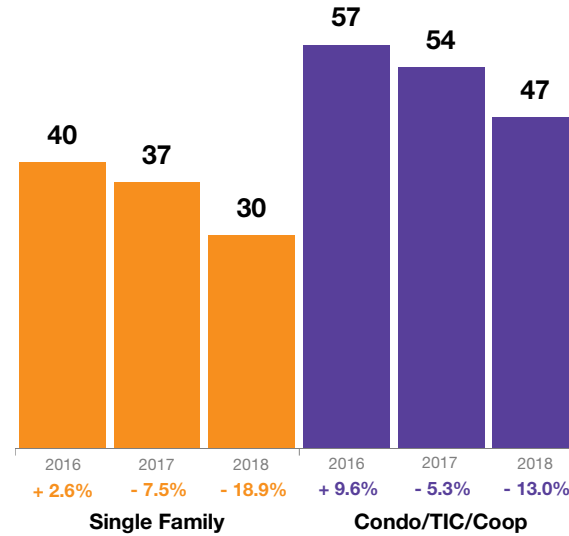


This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

August



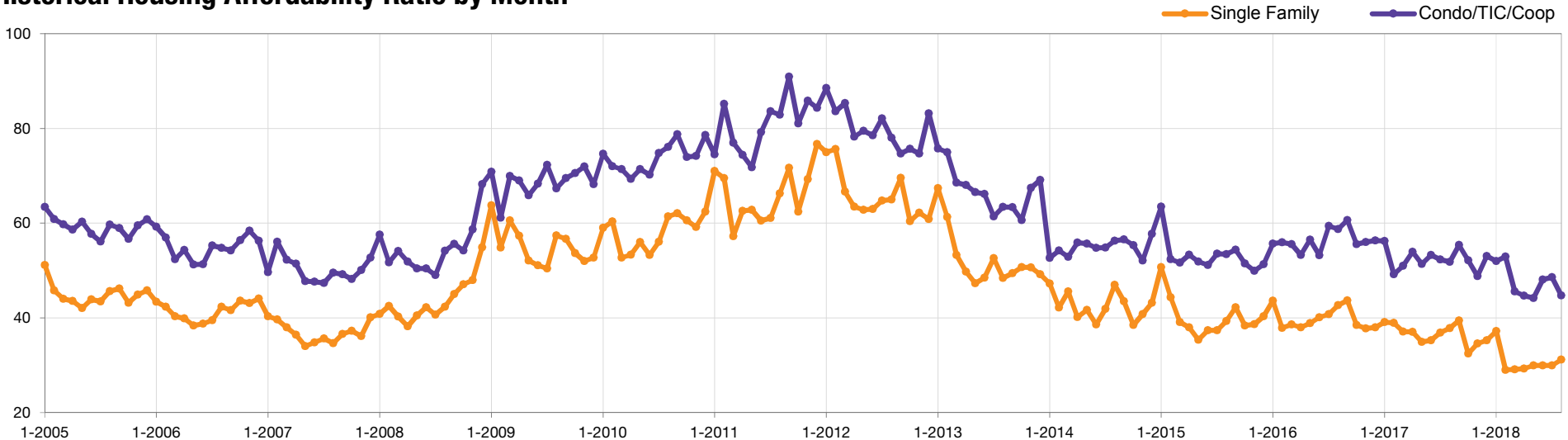
Year to Date



Affordability Ratio	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Sep-2017	39	-11.4%	55	-9.8%
Oct-2017	32	-17.9%	52	-7.1%
Nov-2017	35	-7.9%	49	-12.5%
Dec-2017	35	-7.9%	53	-5.4%
Jan-2018	37	-5.1%	52	-7.1%
Feb-2018	29	-25.6%	53	+8.2%
Mar-2018	29	-21.6%	46	-9.8%
Apr-2018	29	-21.6%	45	-16.7%
May-2018	30	-14.3%	44	-13.7%
Jun-2018	30	-14.3%	48	-9.4%
Jul-2018	30	-18.9%	49	-5.8%
Aug-2018	31	-18.4%	45	-13.5%
12-Month Avg*	32	-18.3%	38	-16.6%

* Affordability Ratio for all properties from September 2017 through August 2018. This is not the average of the individual figures above.

Historical Housing Affordability Ratio by Month

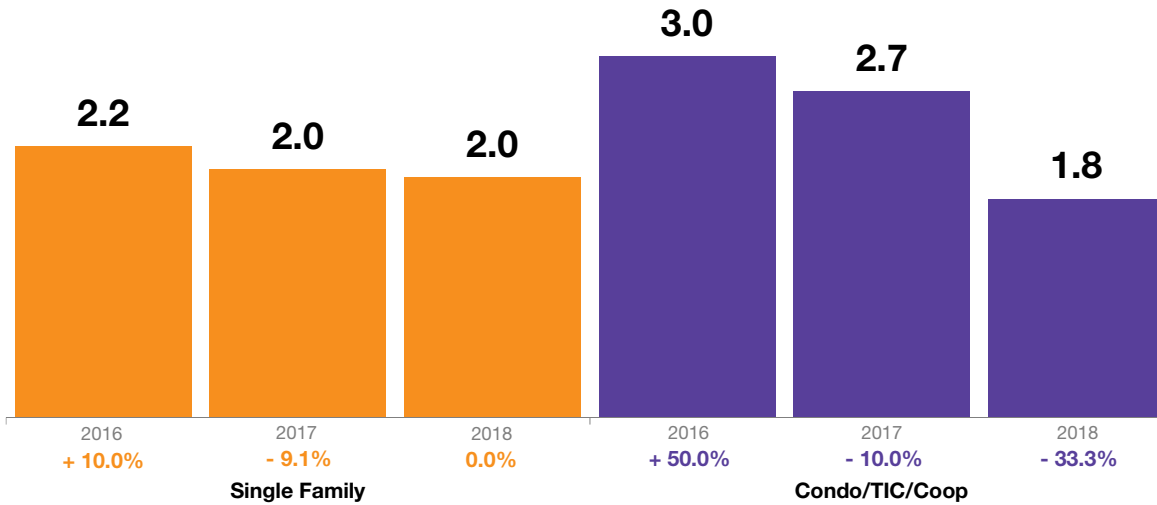


Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



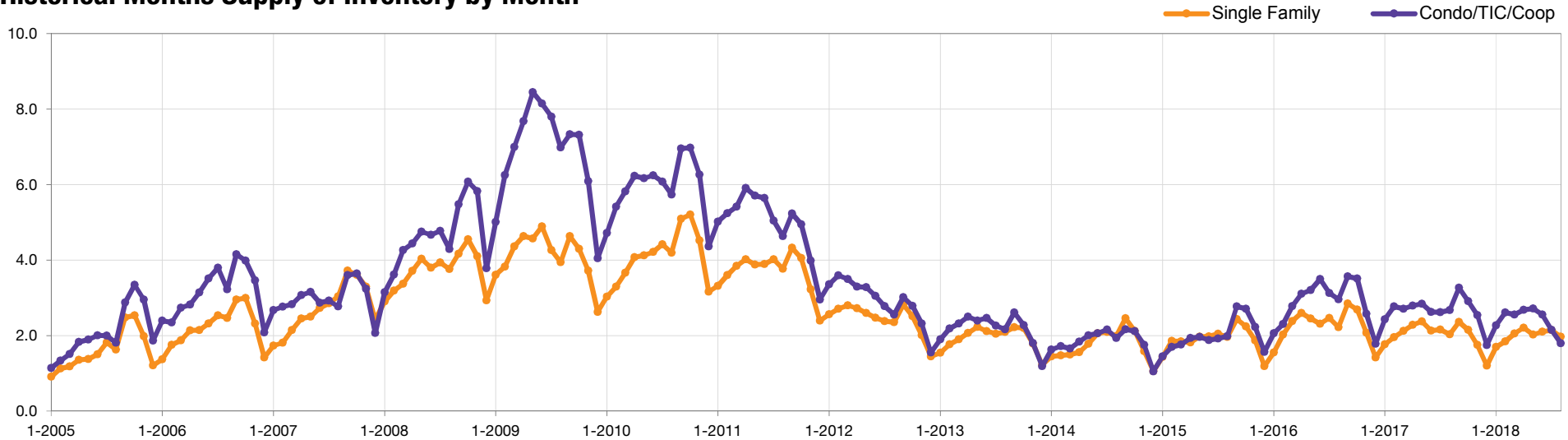
August



Months Supply	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Sep-2017	2.4	-14.3%	3.3	-8.3%
Oct-2017	2.2	-18.5%	2.9	-17.1%
Nov-2017	1.8	-14.3%	2.5	-3.8%
Dec-2017	1.2	-14.3%	1.8	0.0%
Jan-2018	1.7	-5.6%	2.3	-4.2%
Feb-2018	1.8	-10.0%	2.6	-7.1%
Mar-2018	2.1	0.0%	2.6	-3.7%
Apr-2018	2.2	-4.3%	2.7	-3.6%
May-2018	2.0	-16.7%	2.7	-3.6%
Jun-2018	2.1	0.0%	2.6	0.0%
Jul-2018	2.1	-4.5%	2.2	-15.4%
Aug-2018	2.0	0.0%	1.8	-33.3%
12-Month Avg*	2.0	-9.1%	2.5	-9.4%

* Months Supply for all properties from September 2017 through August 2018. This is not the average of the individual figures above.

Historical Months Supply of Inventory by Month



All Properties Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	8-2017	8-2018	Percent Change	YTD 2017	YTD 2018	Percent Change
New Listings		506	400	- 20.9%	4,373	4,424	+ 1.2%
Pending Sales		417	403	- 3.4%	3,406	3,585	+ 5.3%
Sold Listings		431	431	0.0%	3,343	3,509	+ 5.0%
Median Sales Price		\$1,250,000	\$1,389,000	+ 11.1%	\$1,250,000	\$1,352,000	+ 8.2%
Avg. Sales Price		\$1,415,757	\$1,553,001	+ 9.7%	\$1,495,474	\$1,598,221	+ 6.9%
Days on Market		34	29	- 14.7%	33	27	- 18.2%
Active Listings		1,006	832	- 17.3%	--	--	--
% of Properties Sold Over List Price		69.6%	68.9%	- 1.0%	67.1%	69.9%	+ 4.2%
% of List Price Received		110.5%	109.7%	- 0.7%	109.3%	111.3%	+ 1.8%
Affordability Ratio		43	36	- 16.3%	41	35	- 14.6%
Months Supply		2.4	1.9	- 20.8%	--	--	--

Activity by District

Key metrics by report month for the districts of San Francisco.



- SF District 1: Northwest (Sea Cliff, Lake, Jordan Park / Laurel Heights, Outer Richmond, Central Richmond, Inner Richmond, Lone Mountain)
- SF District 2: Central West (Outer Sunset, Central Sunset, Inner Sunset, Outer Parkside, Parkside, Inner Parkside, Golden Gate Heights)
- SF District 3: Southwest (Pine Lake Park, Lake Shore, Merced Manor, Stonestown, Lakeside, Merced Heights, Ingleside, Ingleside Heights, Oceanview)
- SF District 4: Twin Peaks W (Forest Hill (& Ext), W Portal, St Francis Wd, Balboa Terr, Mt Dav Manor, Ingleside Terr, Monterey Hts, Wstwd Pk & H'Inds, Shrwrd Fst, Miraloma Pk, Dmnd Hts, Mdtwn Terr)
- SF District 5: Central (Haight Ashbury, Cole Vly / Prnssus Hts, Clarndn Hts, Corona Hts, Twin Pks, Glen Pk, Noe Vly, Eureka Vly / Dolores Hts, Mission Dolores, Duboce Trngl, Buena Vista / Ashbury Hts)
- SF District 6: Central North (Lower Pacific Heights, Anza Vista, Western Addition, North Panhandle, Alamo Square, Hayes Valley)
- SF District 7: North (Marina, Cow Hollow, Presidio Heights, Pacific Heights)
- SF District 8: Northeast (North Waterfront, North Beach, Russian Hill, Telegraph Hill, Nob Hill, Financial District / Barbary Coast, Downtown, Van Ness / Civic Center, Tenderloin)
- SF District 9: Central East (Yerba Buena, South Beach, South of Market, Mission Bay, Inner Mission, Potrero Hill, Central Waterfront / Dogpatch, Bernal Heights)
- SF District 10: Southeast (Outer Mission, Mission Terr, Excelsior, Portola, Bayview, Silver Terr, Hunters Pt, Candlestick Pt, Bayview Hts, Little Hollywood, Visitation Vly, Crocker Amazon)

	Active Listings			Sold Listings			Median Sales Price			Days on Market			Months Supply		
	8-2017	8-2018	+ / -	8-2017	8-2018	+ / -	8-2017	8-2018	+ / -	8-2017	8-2018	+ / -	8-2017	8-2018	+ / -
Single Family															
1 SF District 1	24	37	+54.2%	11	13	+18.2%	\$1,510,000	\$1,925,000	+27.5%	20	14	-30.0%	1.7	2.6	+52.9%
2 SF District 2	48	45	-6.3%	40	34	-15.0%	\$1,322,500	\$1,492,500	+12.9%	23	23	0.0%	1.4	1.4	0.0%
3 SF District 3	20	38	+90.0%	17	7	-58.8%	\$1,100,000	\$1,390,000	+26.4%	19	20	+5.3%	1.4	3.0	+114.3%
4 SF District 4	39	44	+12.8%	33	27	-18.2%	\$1,600,000	\$1,750,000	+9.4%	16	25	+56.3%	1.5	1.7	+13.3%
5 SF District 5	62	37	-40.3%	27	23	-14.8%	\$2,152,000	\$2,275,000	+5.7%	42	20	-52.4%	2.3	1.4	-39.1%
6 SF District 6	8	12	+50.0%	5	4	-20.0%	\$1,750,000	\$3,150,000	+80.0%	42	25	-40.5%	2.7	3.4	+25.9%
7 SF District 7	27	29	+7.4%	4	7	+75.0%	\$3,947,500	\$4,255,000	+7.8%	30	27	-10.0%	3.4	3.3	-2.9%
8 SF District 8	11	11	0.0%	0	1	--	\$0	\$5,750,000	--	0	1	--	4.3	4.3	0.0%
9 SF District 9	51	51	0.0%	23	22	-4.3%	\$1,540,000	\$1,550,000	+0.6%	26	18	-30.8%	2.4	2.5	+4.2%
10 SF District 10	91	64	-29.7%	52	45	-13.5%	\$950,000	\$1,120,000	+17.9%	32	27	-15.6%	2.3	1.6	-30.4%
Condo/TIC/Coop															
1 SF District 1	21	26	+23.8%	6	19	+216.7%	\$1,324,000	\$1,250,000	-5.6%	57	24	-57.9%	2.3	1.8	-21.7%
2 SF District 2	6	9	+50.0%	1	4	+300.0%	\$1,410,000	\$1,117,500	-20.7%	25	12	-52.0%	1.7	2.3	+35.3%
3 SF District 3	4	3	-25.0%	6	4	-33.3%	\$1,040,000	\$1,060,000	+1.9%	33	24	-27.3%	1.2	1.1	-8.3%
4 SF District 4	7	10	+42.9%	3	2	-33.3%	\$800,000	\$874,500	+9.3%	7	15	+114.3%	2.3	2.2	-4.3%
5 SF District 5	76	35	-53.9%	33	39	+18.2%	\$1,225,000	\$1,410,000	+15.1%	27	20	-25.9%	2.2	0.9	-59.1%
6 SF District 6	68	46	-32.4%	19	12	-36.8%	\$1,075,000	\$1,375,000	+27.9%	39	36	-7.7%	2.5	1.9	-24.0%
7 SF District 7	44	41	-6.8%	24	24	0.0%	\$1,750,000	\$1,312,500	-25.0%	28	32	+14.3%	1.6	1.6	0.0%
8 SF District 8	124	94	-24.2%	30	44	+46.7%	\$1,105,000	\$1,142,500	+3.4%	41	44	+7.3%	3.2	2.2	-31.3%
9 SF District 9	252	180	-28.6%	85	95	+11.8%	\$1,120,000	\$1,225,000	+9.4%	44	40	-9.1%	3.1	1.9	-38.7%
10 SF District 10	23	20	-13.0%	12	5	-58.3%	\$670,562	\$825,000	+23.0%	88	26	-70.5%	3.2	2.6	-18.8%