

Monthly Indicators



SAN FRANCISCO
ASSOCIATION of REALTORS®

July 2016

Even as prices rise in many communities, homes are selling faster now than they have in the past several years. This creates a situation where buyers need to move fast in order to secure homes, and they may have to pay more for them. While increasing prices generally coax more selling activity, there has been some hesitancy among potential sellers who worry that they will not be able to buy a desirable and reasonably priced home once they sell.

New Listings were down 23.0 percent for single family homes and 26.5 percent for Condo/TIC/Coop properties. Pending Sales decreased 20.1 percent for single family homes but increased 0.4 percent for Condo/TIC/Coop properties.

The Median Sales Price was up 6.4 percent to \$1,362,500 for single family homes and 1.0 percent to \$1,044,000 for Condo/TIC/Coop properties. Months Supply of Inventory remained flat for single family units but was up 26.3 percent for Condo/TIC/Coop units.

Low housing supply has already prevented an outright national boon in sales activity, despite a continuation of near record-low mortgage rates and an unemployment rate under 5.0 percent deep into 2016. The issue is not purchasing power. Many areas are falling behind last year's closed sales totals simply because of lack of available inventory. As this continues, higher prices may put a deeper squeeze on the current buyer pool.

Monthly Snapshot

+ 6.4%

+ 1.0%

+ 0.9%

One-Year Change in
Median Sales Price
Single Family

One-Year Change in
Median Sales Price
Condo/TIC/Coop

One-Year Change in
Median Sales Price
All Property Types

Residential real estate activity in San Francisco County (Districts 1-10), comprised of single-family properties, townhomes and condominiums. Percent changes are calculated using rounded figures.

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Single Family Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	7-2015	7-2016	Percent Change	YTD 2015	YTD 2016	Percent Change
New Listings		256	197	- 23.0%	1,707	1,626	- 4.7%
Pending Sales		209	167	- 20.1%	1,343	1,281	- 4.6%
Sold Listings		236	196	- 16.9%	1,307	1,212	- 7.3%
Median Sales Price		\$1,280,000	\$1,362,500	+ 6.4%	\$1,250,000	\$1,350,000	+ 8.0%
Avg. Sales Price		\$1,657,986	\$1,744,031	+ 5.2%	\$1,694,255	\$1,713,100	+ 1.1%
Days on Market		25	32	+ 28.0%	26	30	+ 15.4%
Active Listings		403	379	- 6.0%	--	--	--
% of Properties Sold Over List Price		84.3%	77.0%	- 8.7%	81.4%	76.9%	- 5.5%
% of List Price Received		117.8%	112.1%	- 4.8%	115.8%	112.8%	- 2.6%
Affordability Ratio		37	39	+ 5.4%	38	39	+ 2.6%
Months Supply		2.0	2.0	0.0%	--	--	--

Condo/TIC/Coop Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

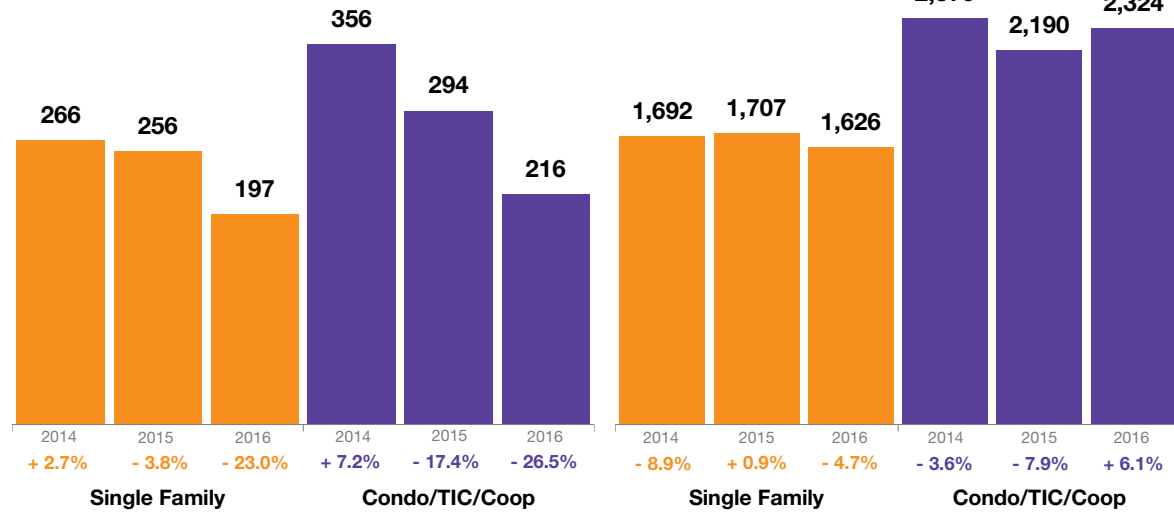
Key Metrics	Historical Sparkbars	7-2015	7-2016	Percent Change	YTD 2015	YTD 2016	Percent Change
New Listings		294	216	- 26.5%	2,190	2,324	+ 6.1%
Pending Sales		255	256	+ 0.4%	1,773	1,649	- 7.0%
Sold Listings		272	246	- 9.6%	1,720	1,557	- 9.5%
Median Sales Price		\$1,033,509	\$1,044,000	+ 1.0%	\$1,077,000	\$1,100,000	+ 2.1%
Avg. Sales Price		\$1,214,445	\$1,203,440	- 0.9%	\$1,266,212	\$1,246,583	- 1.6%
Days on Market		29	39	+ 34.5%	30	36	+ 20.0%
Active Listings		480	569	+ 18.5%	--	--	--
% of Properties Sold Over List Price		73.9%	59.8%	- 19.1%	70.9%	62.1%	- 12.4%
% of List Price Received		109.2%	104.9%	- 3.9%	109.4%	105.5%	- 3.6%
Affordability Ratio		54	59	+ 9.3%	51	57	+ 11.8%
Months Supply		1.9	2.4	+ 26.3%	--	--	--

New Listings

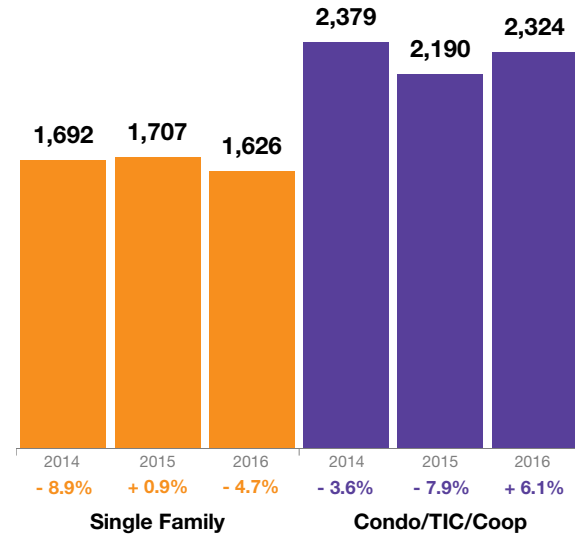
A count of the properties that have been newly listed on the market in a given month.



July

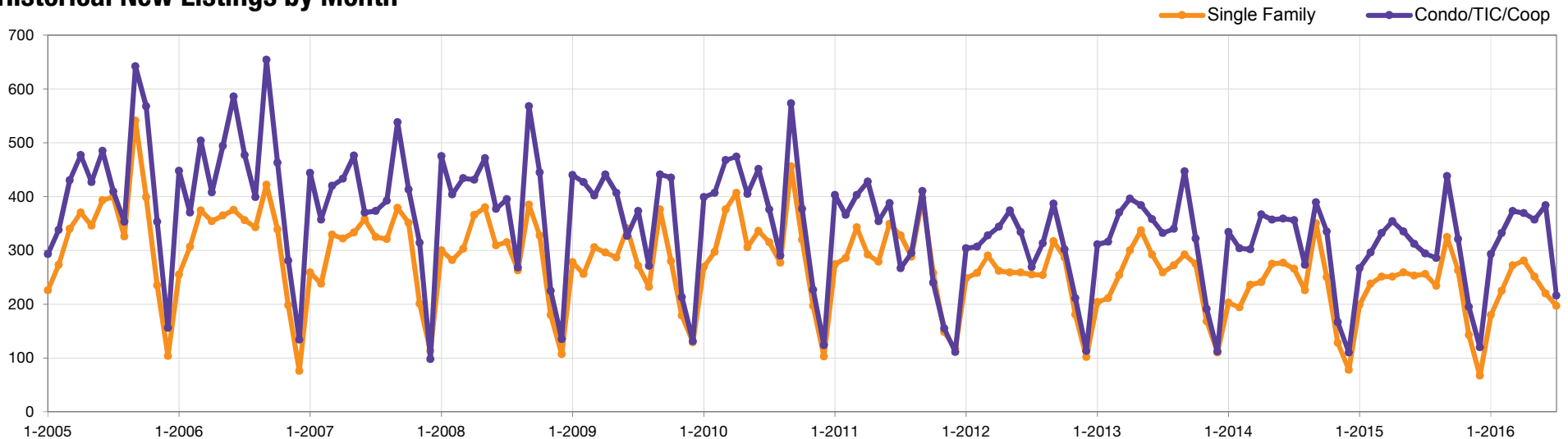


Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Aug-2015	234	+3.5%	286	+4.8%
Sep-2015	325	-7.1%	438	+12.6%
Oct-2015	263	+5.2%	321	-4.2%
Nov-2015	143	+11.7%	195	+16.8%
Dec-2015	67	-14.1%	120	+9.1%
Jan-2016	180	-9.5%	293	+9.7%
Feb-2016	225	-5.5%	332	+12.2%
Mar-2016	272	+8.4%	373	+12.3%
Apr-2016	281	+12.0%	369	+4.2%
May-2016	251	-3.1%	357	+6.6%
Jun-2016	220	-13.0%	384	+23.1%
Jul-2016	197	-23.0%	216	-26.5%
12-Month Avg	222	-3.0%	307	+6.4%

Historical New Listings by Month

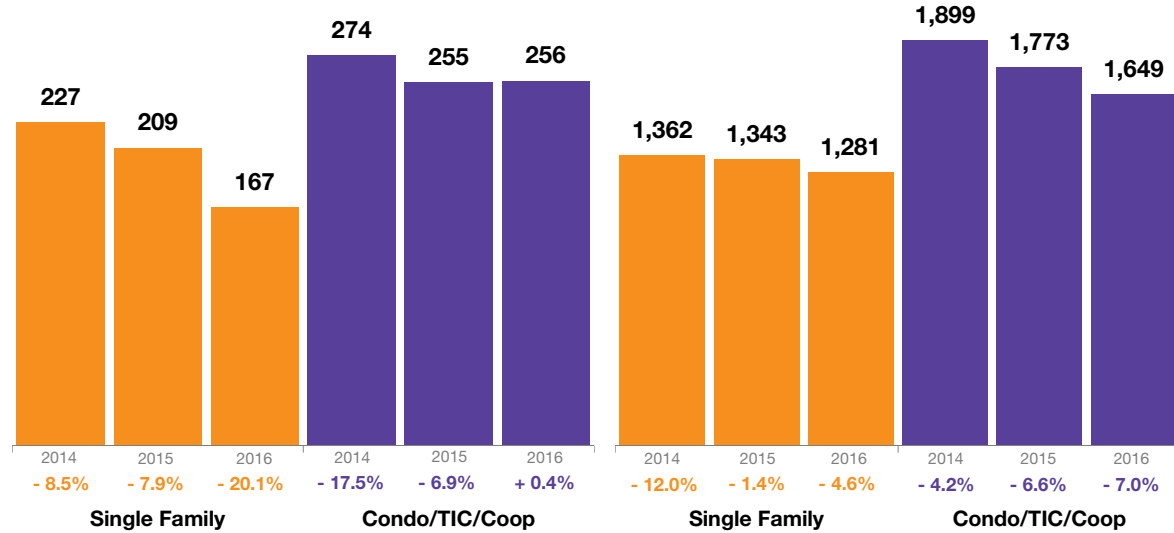


Pending Sales

A count of the properties on which offers have been accepted in a given month.

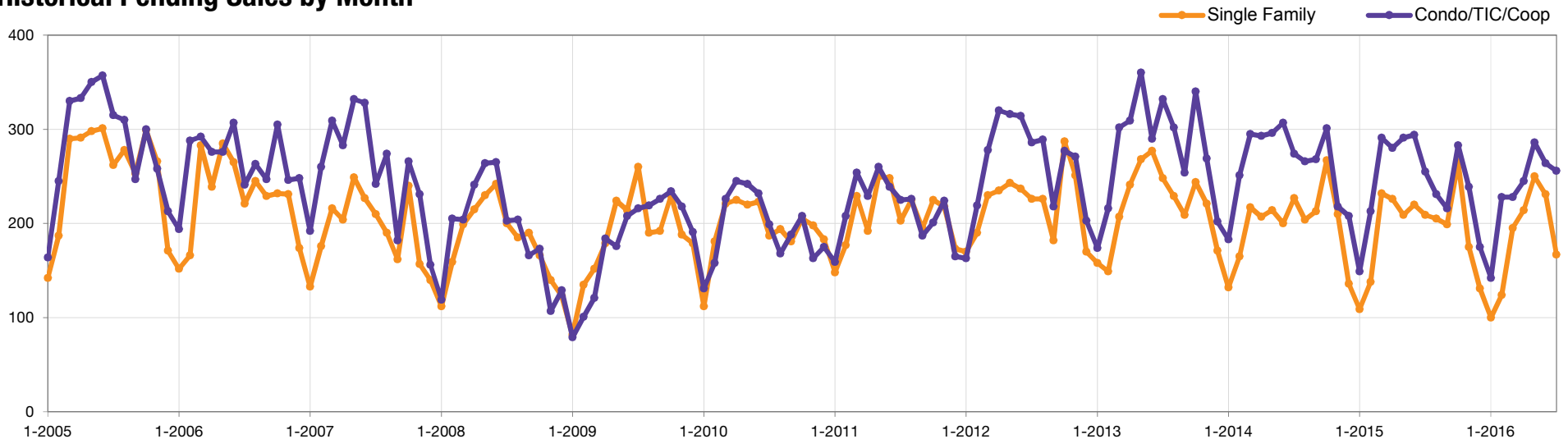


July



Pending Sales	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Aug-2015	205	+0.5%	231	-13.2%
Sep-2015	199	-6.6%	216	-19.4%
Oct-2015	265	-0.7%	283	-6.0%
Nov-2015	175	-16.7%	239	+9.6%
Dec-2015	131	-3.7%	175	-15.9%
Jan-2016	100	-8.3%	142	-4.7%
Feb-2016	124	-10.1%	228	+7.0%
Mar-2016	195	-15.9%	228	-21.6%
Apr-2016	214	-5.3%	245	-12.5%
May-2016	250	+19.6%	286	-1.7%
Jun-2016	231	+5.0%	264	-10.2%
Jul-2016	167	-20.1%	256	+0.4%
12-Month Avg	188	-4.9%	233	-7.9%

Historical Pending Sales by Month

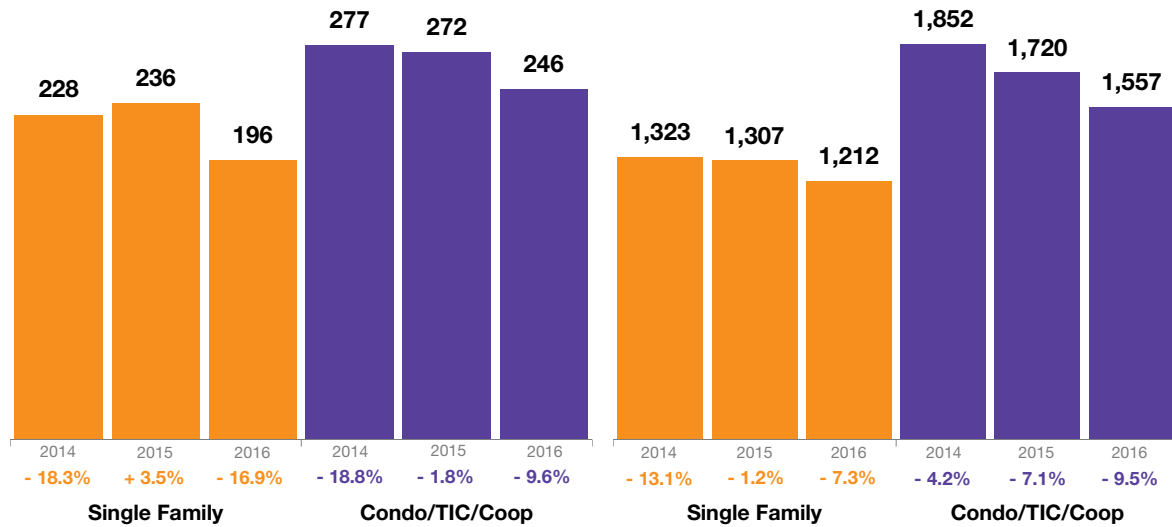


Sold Listings

A count of the actual sales that closed in a given month.

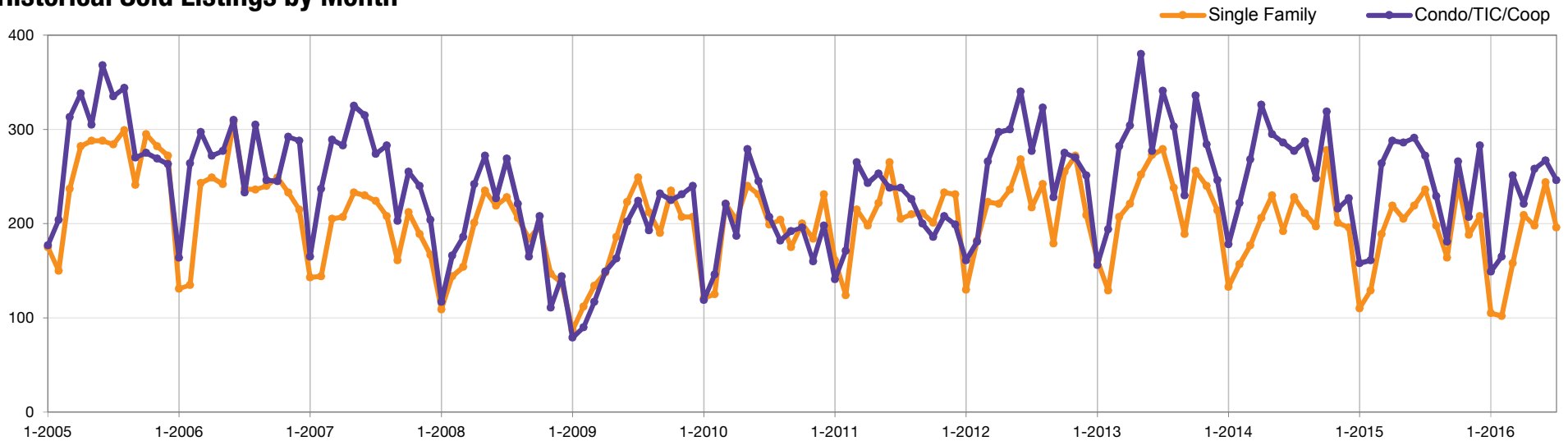


July



Sold Listings	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Aug-2015	198	-6.2%	229	-20.2%
Sep-2015	164	-16.8%	181	-27.0%
Oct-2015	243	-12.6%	266	-16.6%
Nov-2015	188	-6.5%	207	-4.2%
Dec-2015	208	+6.1%	283	+24.7%
Jan-2016	105	-4.5%	149	-5.7%
Feb-2016	102	-20.9%	165	+2.5%
Mar-2016	158	-16.4%	251	-4.9%
Apr-2016	209	-4.6%	221	-23.3%
May-2016	198	-3.4%	258	-9.8%
Jun-2016	244	+11.4%	267	-8.2%
Jul-2016	196	-16.9%	246	-9.6%
12-Month Avg	184	-7.4%	227	-9.7%

Historical Sold Listings by Month



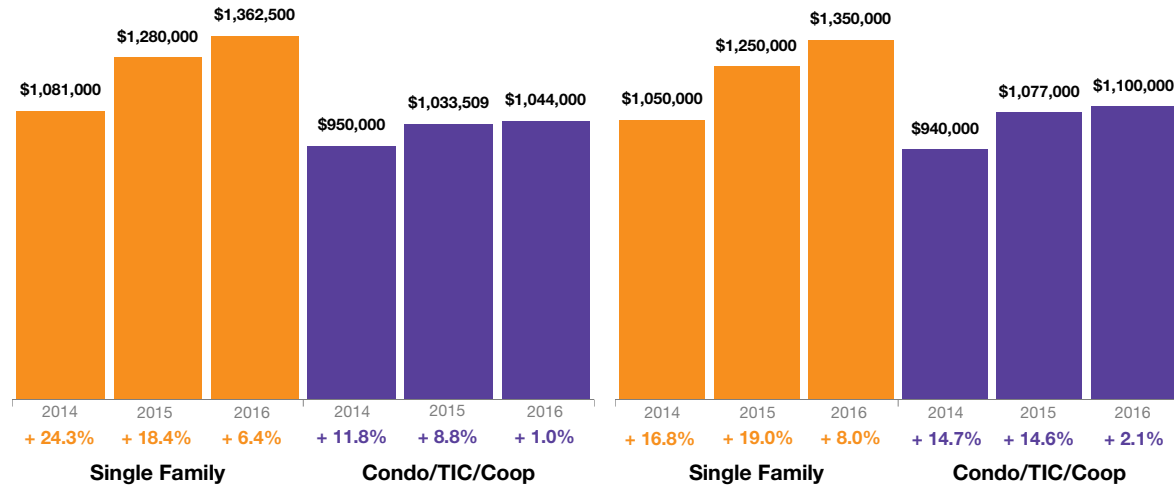
Median Sales Price



Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.

July

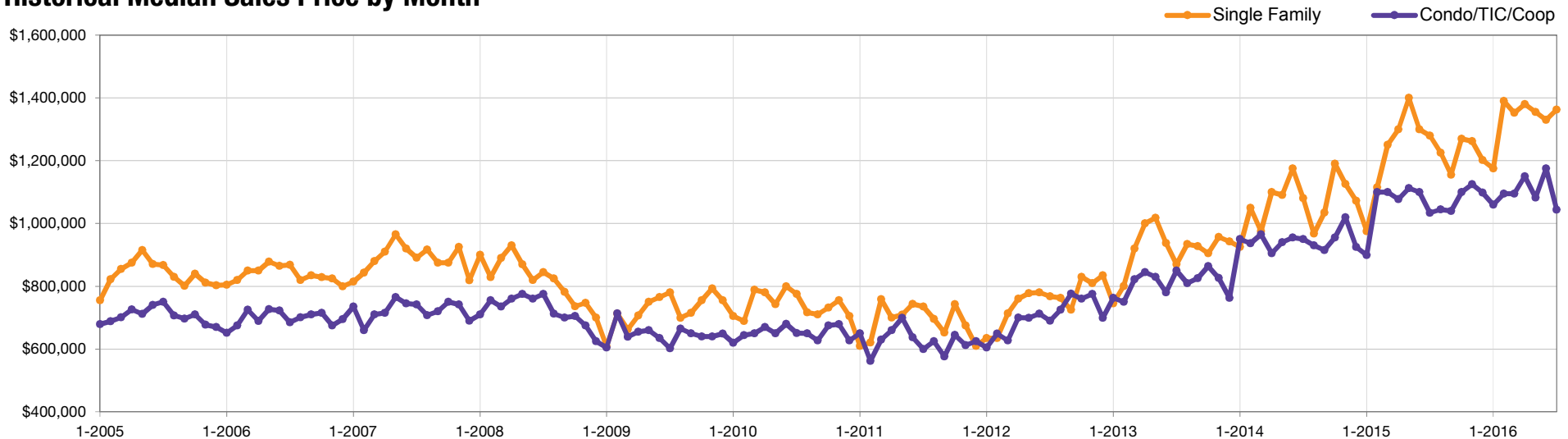
Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Aug-2015	\$1,225,444	+26.6%	\$1,045,000	+12.4%
Sep-2015	\$1,155,000	+11.6%	\$1,040,000	+13.7%
Oct-2015	\$1,270,000	+6.7%	\$1,100,000	+15.2%
Nov-2015	\$1,262,500	+12.1%	\$1,125,000	+10.3%
Dec-2015	\$1,201,500	+12.1%	\$1,098,000	+18.7%
Jan-2016	\$1,175,000	+20.5%	\$1,060,000	+17.8%
Feb-2016	\$1,390,000	+24.7%	\$1,095,000	-0.5%
Mar-2016	\$1,352,500	+8.2%	\$1,095,000	-0.5%
Apr-2016	\$1,380,000	+6.2%	\$1,150,000	+6.7%
May-2016	\$1,355,000	-3.2%	\$1,082,500	-2.7%
Jun-2016	\$1,330,000	+2.3%	\$1,175,000	+6.8%
Jul-2016	\$1,362,500	+6.4%	\$1,044,000	+1.0%
12-Month Avg*	\$1,300,000	+10.6%	\$1,100,000	+8.9%

* Median Sales Price for all properties from August 2015 through July 2016. This is not the average of the individual figures above.

Historical Median Sales Price by Month

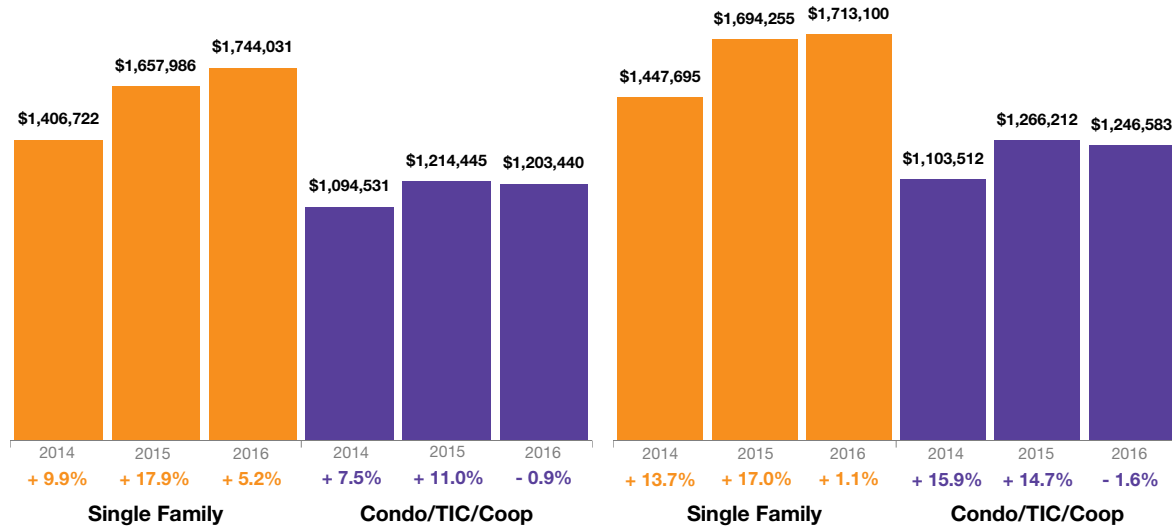


Average Sales Price

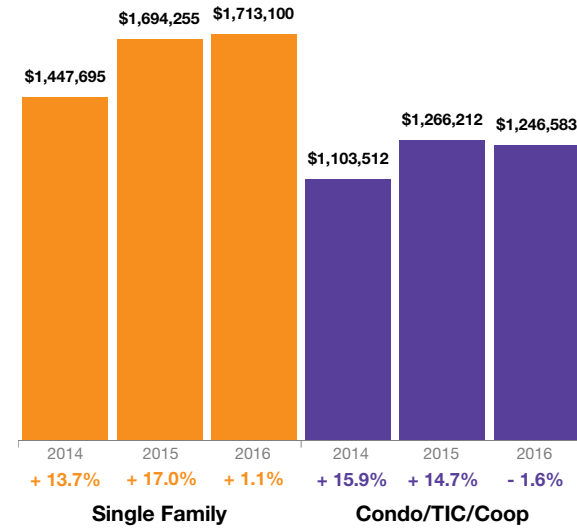
Average sales price for all closed sales, not accounting for seller concessions, in a given month.



July



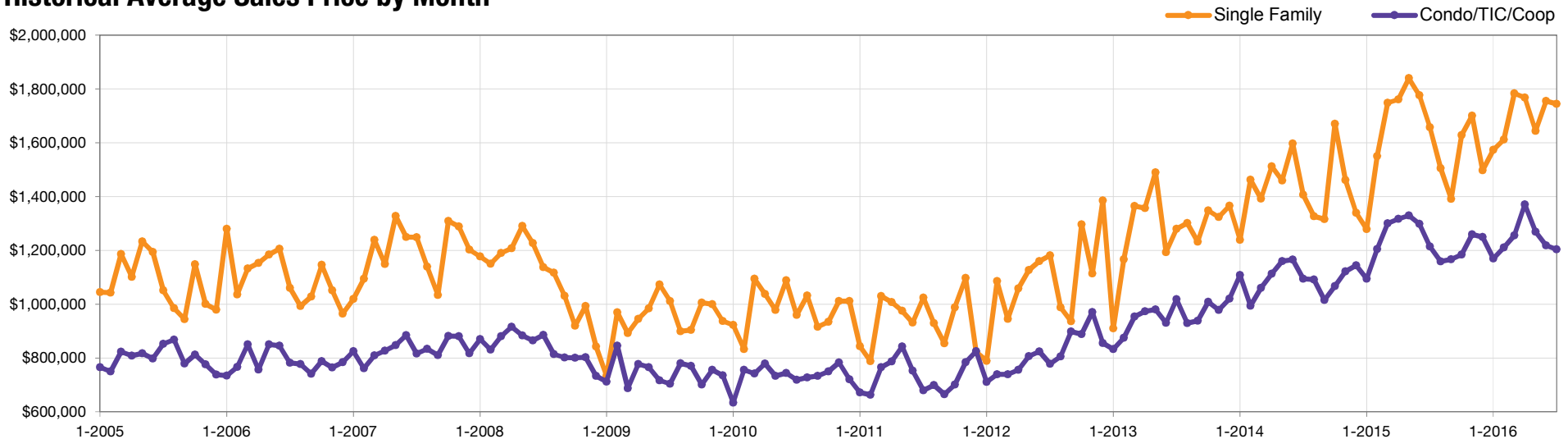
Year to Date



Avg. Sales Price	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Aug-2015	\$1,505,629	+13.5%	\$1,159,211	+6.2%
Sep-2015	\$1,390,736	+5.6%	\$1,166,494	+14.9%
Oct-2015	\$1,627,981	-2.5%	\$1,184,400	+11.0%
Nov-2015	\$1,700,437	+16.4%	\$1,259,473	+12.3%
Dec-2015	\$1,497,221	+11.8%	\$1,249,856	+9.2%
Jan-2016	\$1,573,224	+23.0%	\$1,169,189	+6.8%
Feb-2016	\$1,611,354	+3.9%	\$1,210,302	+0.5%
Mar-2016	\$1,783,317	+2.0%	\$1,255,510	-3.4%
Apr-2016	\$1,767,919	+0.4%	\$1,371,042	+4.1%
May-2016	\$1,643,626	-10.7%	\$1,269,432	-4.5%
Jun-2016	\$1,754,934	-1.2%	\$1,218,455	-6.2%
Jul-2016	\$1,744,031	+5.2%	\$1,203,440	-0.9%
12-Month Avg*	\$1,639,935	+3.8%	\$1,229,157	+3.4%

* Avg. Sales Price for all properties from August 2015 through July 2016. This is not the average of the individual figures above.

Historical Average Sales Price by Month



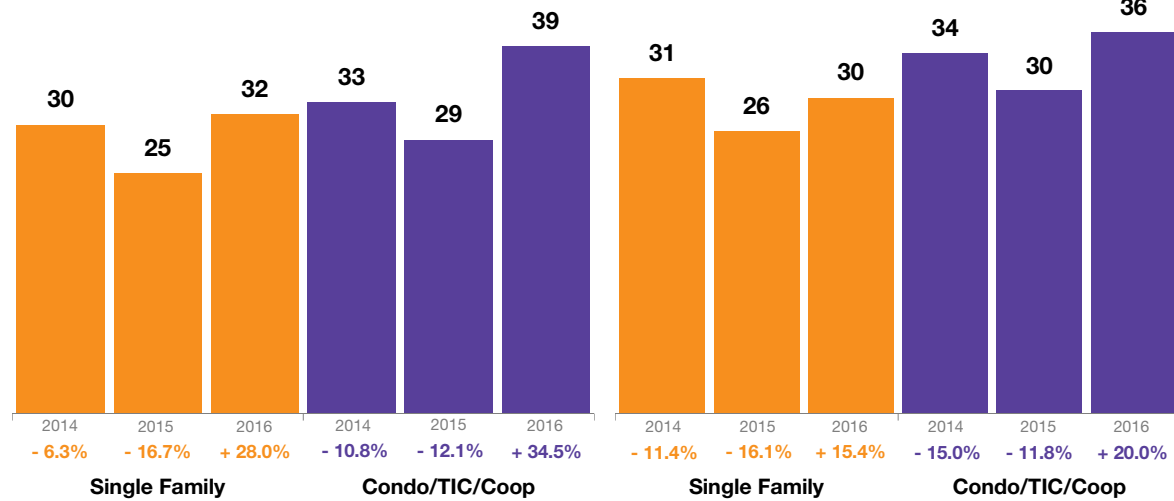
Days on Market Until Sale

Average number of days between when a property is listed and when an offer is accepted in a given month.



July

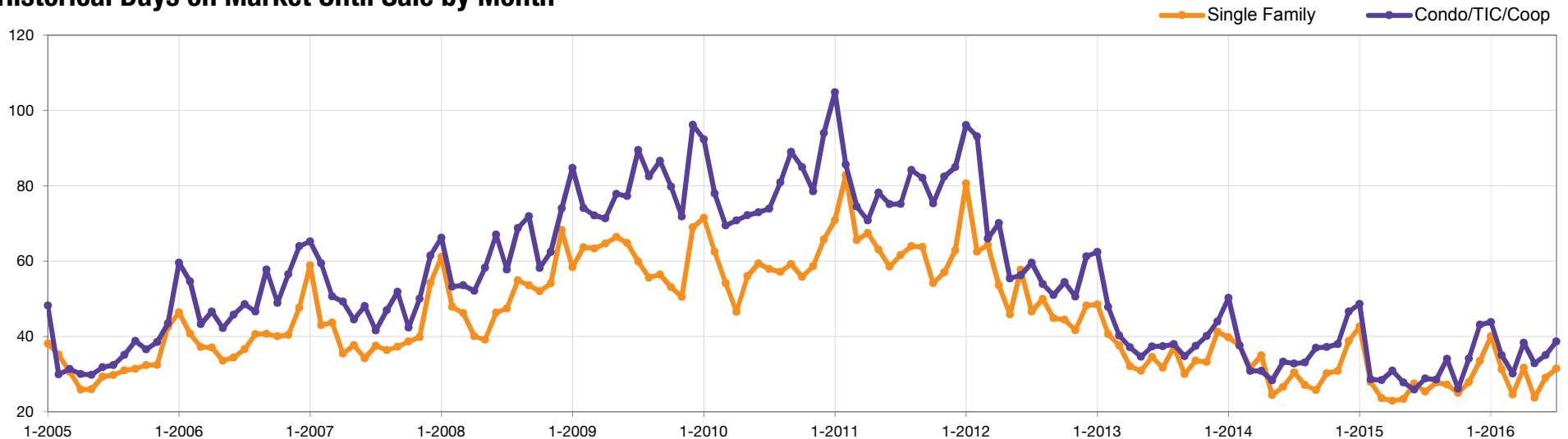
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Aug-2015	28	+3.7%	29	-12.1%
Sep-2015	27	+3.8%	34	-8.1%
Oct-2015	25	-16.7%	26	-29.7%
Nov-2015	28	-9.7%	34	-10.5%
Dec-2015	33	-15.4%	43	-8.5%
Jan-2016	40	-7.0%	44	-10.2%
Feb-2016	31	+10.7%	35	+20.7%
Mar-2016	25	+4.2%	30	+7.1%
Apr-2016	32	+39.1%	38	+22.6%
May-2016	24	+4.3%	33	+17.9%
Jun-2016	29	+3.6%	35	+34.6%
Jul-2016	32	+28.0%	39	+34.5%
12-Month Avg*	29	+2.5%	35	+3.4%

* Days on Market for all properties from August 2015 through July 2016. This is not the average of the individual figures above.

Historical Days on Market Until Sale by Month

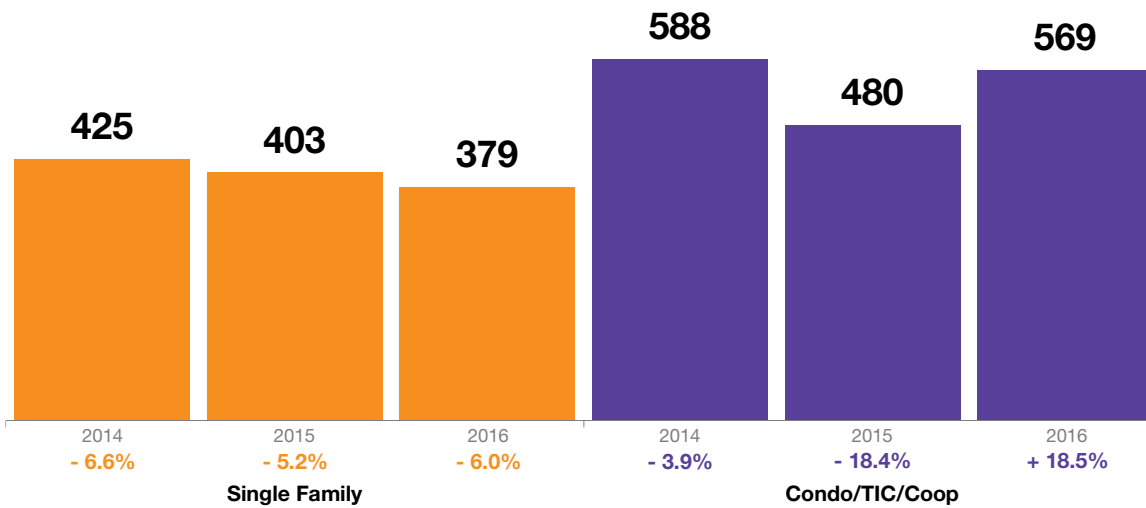


Inventory of Active Listings

The number of properties available for sale in active status at the end of a given month.



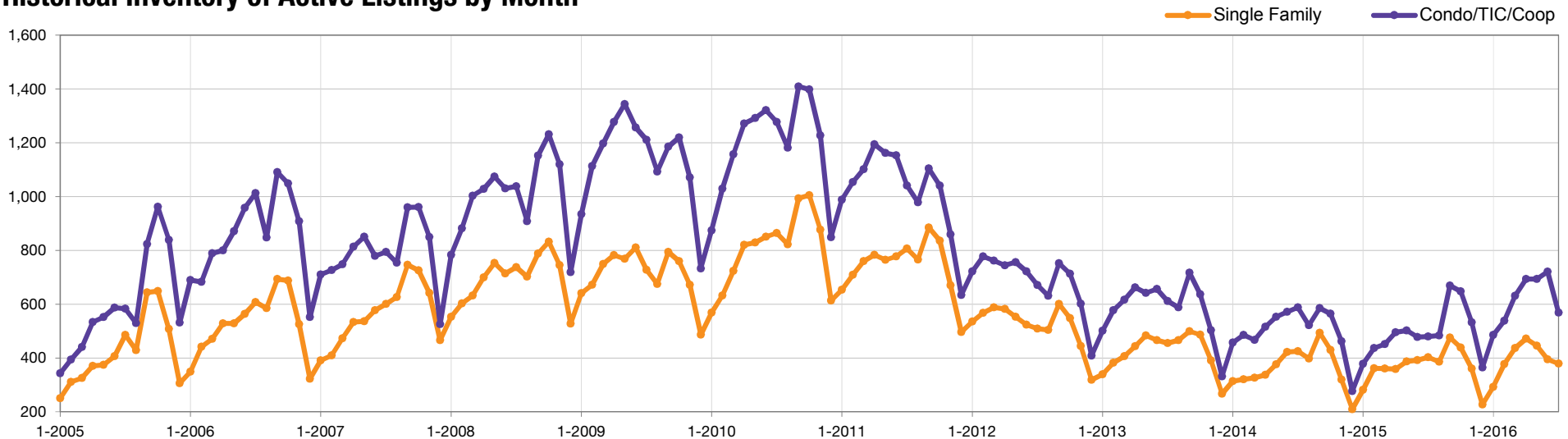
July



Active Listings	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Aug-2015	386	-3.0%	484	-7.3%
Sep-2015	476	-3.6%	669	+14.4%
Oct-2015	439	+2.1%	648	+14.7%
Nov-2015	361	+12.8%	533	+15.4%
Dec-2015	227	+8.1%	365	+31.8%
Jan-2016	293	+3.9%	486	+28.6%
Feb-2016	377	+4.1%	538	+23.1%
Mar-2016	437	+21.1%	631	+39.6%
Apr-2016	472	+31.5%	694	+40.2%
May-2016	446	+15.2%	694	+38.2%
Jun-2016	395	+0.8%	721	+50.8%
Jul-2016	379	-6.0%	569	+18.5%
12-Month Avg*	391	+6.6%	586	+24.8%

* Active Listings for all properties from August 2015 through July 2016. This is not the average of the individual figures above.

Historical Inventory of Active Listings by Month

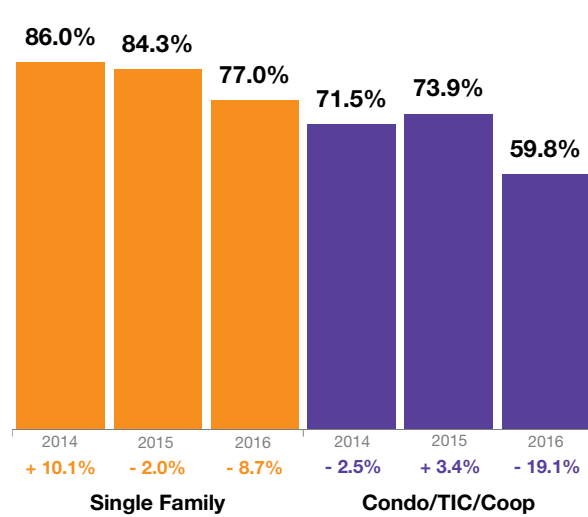


% of Properties Sold Over List Price

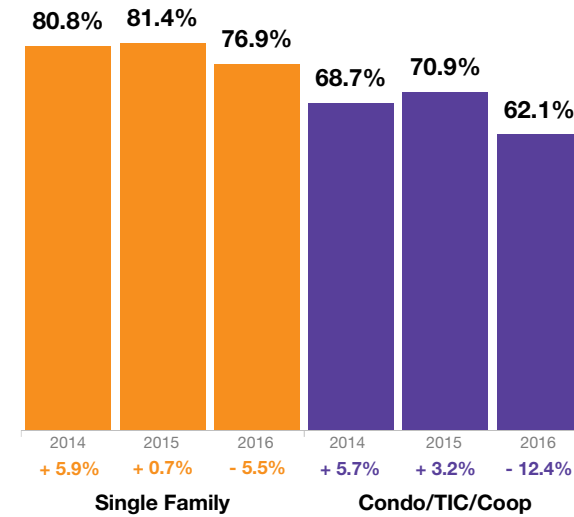


Percentage found when dividing the number of properties sold by properties sold over its original list price, not accounting for seller concessions.

July



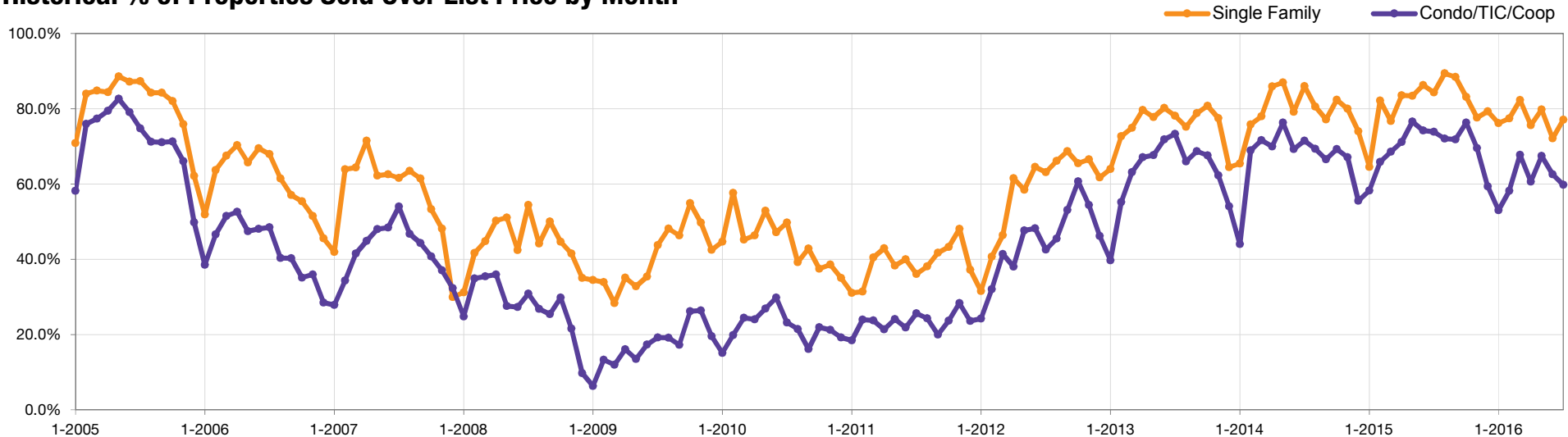
Year to Date



% of Properties Sold Over List Price	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Aug-2015	89.4%	+10.9%	72.1%	+4.0%
Sep-2015	88.4%	+14.5%	71.8%	+8.0%
Oct-2015	83.1%	+0.8%	76.3%	+10.1%
Nov-2015	77.7%	-2.9%	69.6%	+3.7%
Dec-2015	79.3%	+7.2%	59.4%	+7.0%
Jan-2016	76.2%	+18.1%	53.0%	-8.9%
Feb-2016	77.5%	-5.7%	58.2%	-11.6%
Mar-2016	82.3%	+7.3%	67.7%	-1.3%
Apr-2016	75.6%	-9.6%	60.6%	-14.9%
May-2016	79.8%	-4.3%	67.4%	-12.0%
Jun-2016	72.1%	-16.5%	62.5%	-15.8%
Jul-2016	77.0%	-8.7%	59.8%	-19.1%
12-Month Avg	79.8%	-0.6%	65.3%	-5.2%

* % of Properties Sold Over List Price for all properties from August 2015 through July 2016. This is not the average of the individual figures above.

Historical % of Properties Sold Over List Price by Month

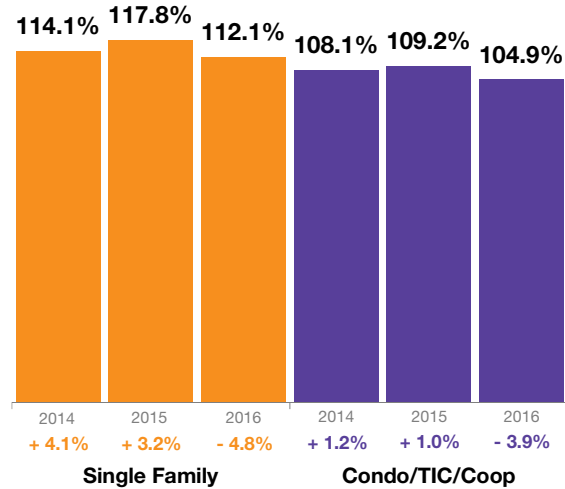


% of List Price Received

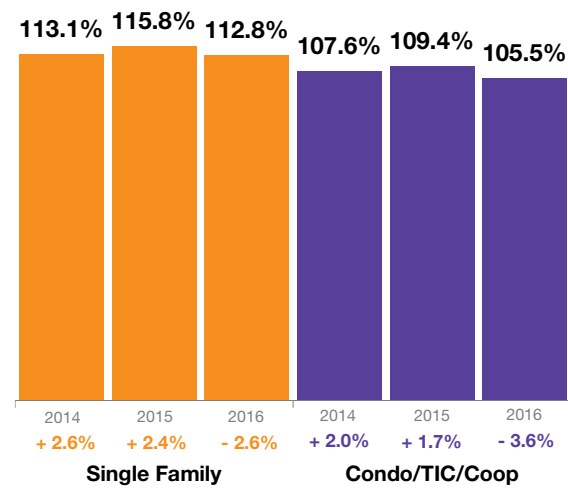


Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

July



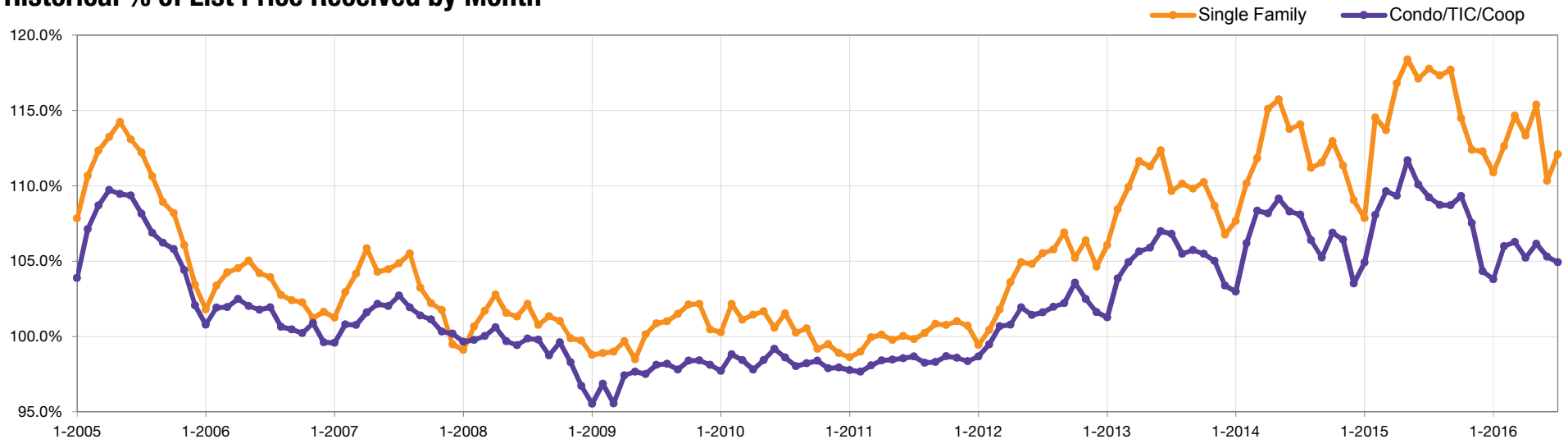
Year to Date



% of List Price Received	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Aug-2015	117.3%	+5.5%	108.7%	+2.2%
Sep-2015	117.7%	+5.5%	108.7%	+3.3%
Oct-2015	114.5%	+1.3%	109.3%	+2.2%
Nov-2015	112.4%	+1.0%	107.5%	+1.0%
Dec-2015	112.3%	+3.0%	104.3%	+0.8%
Jan-2016	110.9%	+2.8%	103.8%	-1.0%
Feb-2016	112.6%	-1.7%	106.0%	-1.9%
Mar-2016	114.7%	+0.9%	106.3%	-3.0%
Apr-2016	113.3%	-3.0%	105.2%	-3.8%
May-2016	115.4%	-2.5%	106.1%	-5.0%
Jun-2016	110.3%	-5.8%	105.3%	-4.4%
Jul-2016	112.1%	-4.8%	104.9%	-3.9%
12-Month Avg*	113.7%	-0.1%	106.4%	-1.4%

* % of List Price Received for all properties from August 2015 through July 2016. This is not the average of the individual figures above.

Historical % of List Price Received by Month

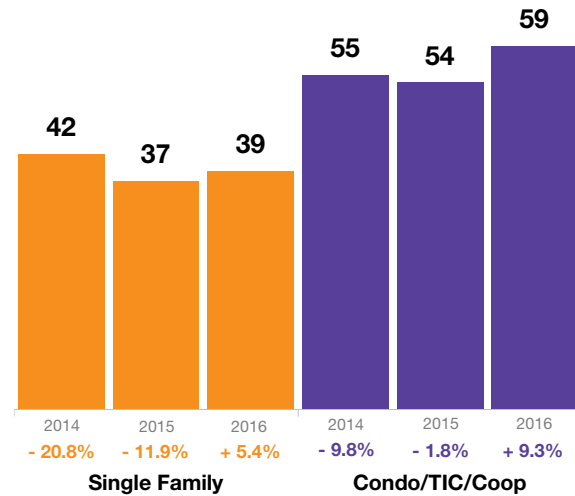


Housing Affordability Ratio

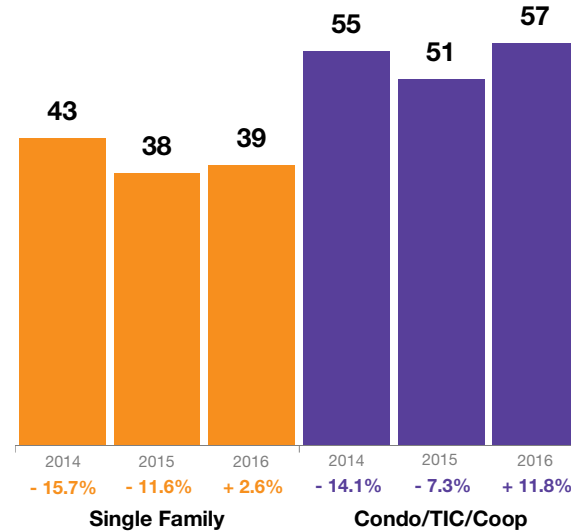


This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

July



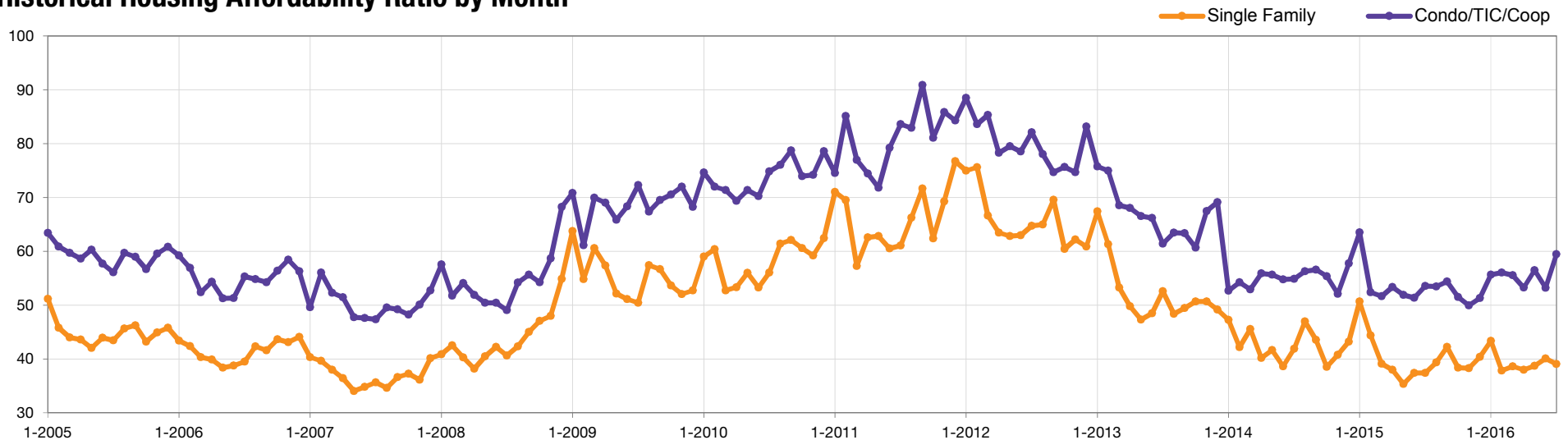
Year to Date



Affordability Ratio	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Aug-2015	39	-17.0%	53	-5.4%
Sep-2015	42	-4.5%	54	-5.3%
Oct-2015	38	-2.6%	51	-7.3%
Nov-2015	38	-7.3%	50	-3.8%
Dec-2015	40	-7.0%	51	-12.1%
Jan-2016	43	-15.7%	56	-11.1%
Feb-2016	38	-13.6%	56	+7.7%
Mar-2016	39	0.0%	56	+7.7%
Apr-2016	38	0.0%	53	0.0%
May-2016	39	+11.4%	56	+7.7%
Jun-2016	40	+8.1%	53	+3.9%
Jul-2016	39	+5.4%	59	+9.3%
12-Month Avg*	40	-5.5%	41	+8.0%

* Affordability Ratio for all properties from August 2015 through July 2016. This is not the average of the individual figures above.

Historical Housing Affordability Ratio by Month

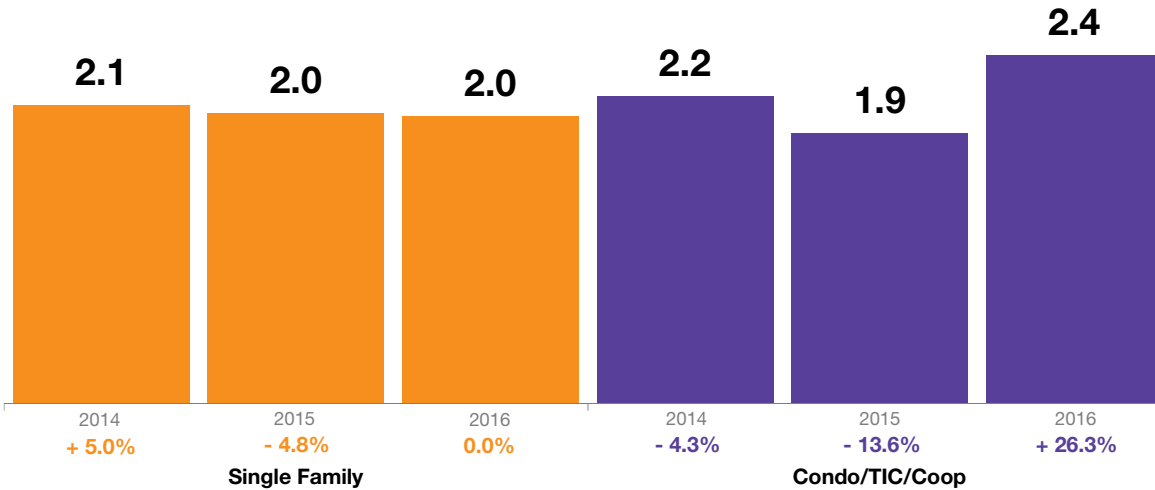


Months Supply of Inventory



The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.

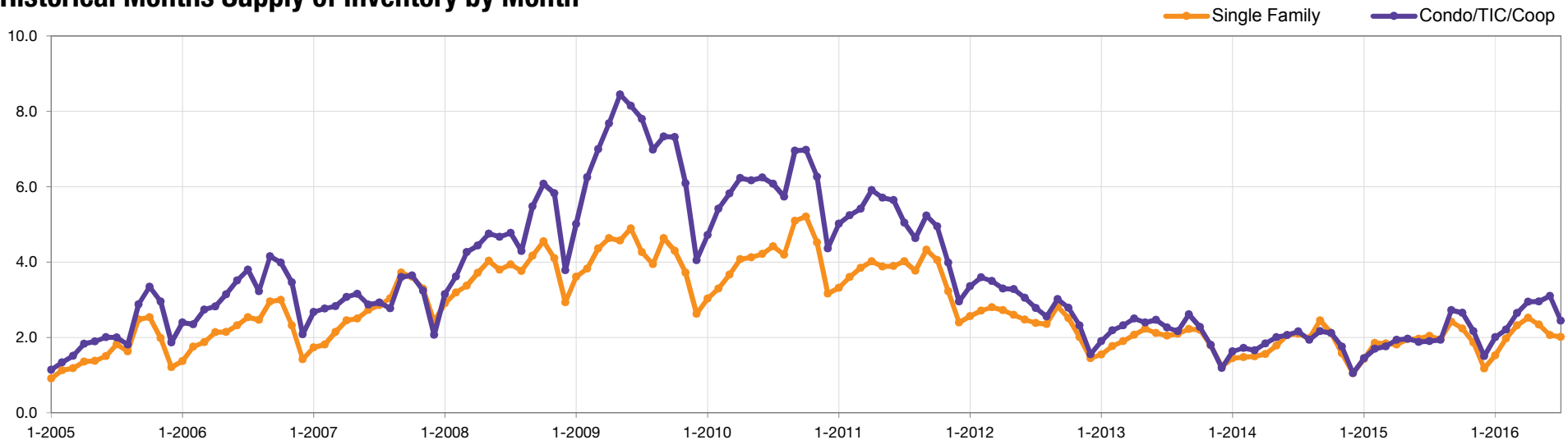
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Months Supply	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Aug-2015	2.0	0.0%	1.9	0.0%
Sep-2015	2.4	-4.0%	2.7	+22.7%
Oct-2015	2.2	+4.8%	2.7	+28.6%
Nov-2015	1.9	+18.8%	2.2	+22.2%
Dec-2015	1.2	+9.1%	1.5	+36.4%
Jan-2016	1.5	+7.1%	2.0	+33.3%
Feb-2016	2.0	+5.3%	2.2	+29.4%
Mar-2016	2.3	+27.8%	2.6	+44.4%
Apr-2016	2.5	+38.9%	2.9	+52.6%
May-2016	2.3	+15.0%	3.0	+50.0%
Jun-2016	2.1	+5.0%	3.1	+63.2%
Jul-2016	2.0	0.0%	2.4	+26.3%
12-Month Avg*	2.0	+10.5%	2.4	+35.5%

* Months Supply for all properties from August 2015 through July 2016. This is not the average of the individual figures above.

Historical Months Supply of Inventory by Month



All Properties Activity Overview

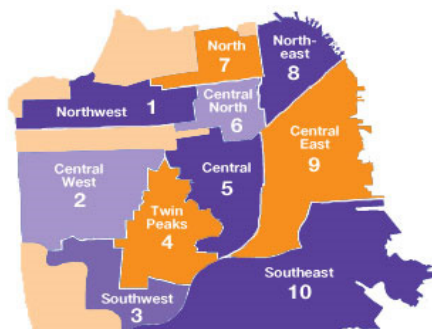


Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	7-2015	7-2016	Percent Change	YTD 2015	YTD 2016	Percent Change
New Listings		550	413	- 24.9%	3,897	3,950	+ 1.4%
Pending Sales		464	423	- 8.8%	3,116	2,930	- 6.0%
Sold Listings		508	442	- 13.0%	3,027	2,769	- 8.5%
Median Sales Price		\$1,150,000	\$1,160,000	+ 0.9%	\$1,150,000	\$1,200,000	+ 4.3%
Avg. Sales Price		\$1,420,500	\$1,443,159	+ 1.6%	\$1,451,033	\$1,450,779	- 0.0%
Days on Market		27	36	+ 33.3%	29	33	+ 13.8%
Active Listings		883	948	+ 7.4%	--	--	--
% of Properties Sold Over List Price		78.7%	67.4%	- 14.4%	75.5%	68.6%	- 9.1%
% of List Price Received		113.2%	108.1%	- 4.5%	112.2%	108.7%	- 3.1%
Affordability Ratio		39	44	+ 12.8%	39	43	+ 10.3%
Months Supply		2.0	2.3	+ 15.0%	--	--	--

Activity by District

Key metrics by report month for the districts of San Francisco.



- SF District 1: Northwest (Sea Cliff, Lake, Jordan Park / Laurel Heights, Outer Richmond, Central Richmond, Inner Richmond, Lone Mountain)
- SF District 2: Central West (Outer Sunset, Central Sunset, Inner Sunset, Outer Parkside, Parkside, Inner Parkside, Golden Gate Heights)
- SF District 3: Southwest (Pine Lake Park, Lake Shore, Merced Manor, Stonestown, Lakeside, Merced Heights, Ingleside, Ingleside Heights, Oceanview)
- SF District 4: Twin Peaks W (Forest Hill (& Ext), W Portal, St Francis Wd, Balboa Terr, Mt Dav Manor, Ingleside Terr, Monterey Hts, Wstwd Pk & H'Inds, Shrwrd Fst, Miraloma Pk, Dmnd Hts, Mdtwn Terr)
- SF District 5: Central (Haight Ashbury, Cole Vly / Prnssus Hts, Clarndn Hts, Corona Hts, Twin Pks, Glen Pk, Noe Vly, Eureka Vly / Dolores Hts, Mission Dolores, Duboce Trngl, Buena Vista / Ashbury Hts)
- SF District 6: Central North (Lower Pacific Heights, Anza Vista, Western Addition, North Panhandle, Alamo Square, Hayes Valley)
- SF District 7: North (Marina, Cow Hollow, Presidio Heights, Pacific Heights)
- SF District 8: Northeast (North Waterfront, North Beach, Russian Hill, Telegraph Hill, Nob Hill, Financial District / Barbary Coast, Downtown, Van Ness / Civic Center, Tenderloin)
- SF District 9: Central East (Yerba Buena, South Beach, South of Market, Mission Bay, Inner Mission, Potrero Hill, Central Waterfront / Dogpatch, Bernal Heights)
- SF District 10: Southeast (Outer Mission, Mission Terr, Excelsior, Portola, Bayview, Silver Terr, Hunters Pt, Candlestick Pt, Bayview Hts, Little Hollywood, Visitation Vly, Crocker Amazon)

	Active Listings			Sold Listings			Median Sales Price			Days on Market			Months Supply		
	7-2015	7-2016	+ / -	7-2015	7-2016	+ / -	7-2015	7-2016	+ / -	7-2015	7-2016	+ / -	7-2015	7-2016	+ / -
Single Family															
1 SF District 1	37	33	-10.8%	20	12	-40.0%	\$1,500,000	\$2,275,000	+51.7%	19	26	+36.8%	2.1	2.3	+9.5%
2 SF District 2	47	43	-8.5%	46	35	-23.9%	\$1,226,000	\$1,280,000	+4.4%	22	26	+18.2%	1.3	1.3	0.0%
3 SF District 3	31	25	-19.4%	13	14	+7.7%	\$900,000	\$1,217,500	+35.3%	22	20	-9.1%	2.5	1.5	-40.0%
4 SF District 4	40	47	+17.5%	37	32	-13.5%	\$1,555,000	\$1,405,000	-9.6%	24	35	+45.8%	1.4	1.8	+28.6%
5 SF District 5	45	46	+2.2%	34	27	-20.6%	\$2,162,500	\$1,950,000	-9.8%	19	34	+78.9%	1.7	1.9	+11.8%
6 SF District 6	9	8	-11.1%	7	2	-71.4%	\$2,800,000	\$1,962,000	-29.9%	31	61	+96.8%	2.7	2.9	+7.4%
7 SF District 7	17	29	+70.6%	7	12	+71.4%	\$6,500,000	\$4,119,500	-36.6%	83	73	-12.0%	1.9	3.6	+89.5%
8 SF District 8	8	14	+75.0%	2	0	-100.0%	\$2,407,500	\$0	-100.0%	14	0	-100.0%	3.6	6.2	+72.2%
9 SF District 9	41	40	-2.4%	24	22	-8.3%	\$1,255,000	\$1,395,000	+11.2%	22	20	-9.1%	2.0	1.8	-10.0%
10 SF District 10	128	94	-26.6%	46	40	-13.0%	\$827,500	\$799,000	-3.4%	31	31	0.0%	3.1	2.4	-22.6%
Condo/TIC/Coop															
1 SF District 1	29	32	+10.3%	24	14	-41.7%	\$1,115,000	\$1,032,500	-7.4%	35	27	-22.9%	2.1	2.6	+23.8%
2 SF District 2	8	14	+75.0%	3	5	+66.7%	\$1,155,000	\$990,000	-14.3%	25	33	+32.0%	2.2	3.3	+50.0%
3 SF District 3	13	8	-38.5%	2	4	+100.0%	\$572,500	\$730,000	+27.5%	14	29	+107.1%	2.8	1.8	-35.7%
4 SF District 4	9	6	-33.3%	4	2	-50.0%	\$720,000	\$662,500	-8.0%	24	55	+129.2%	2.0	1.9	-5.0%
5 SF District 5	61	68	+11.5%	35	44	+25.7%	\$1,380,000	\$1,150,000	-16.7%	22	29	+31.8%	1.6	2.0	+25.0%
6 SF District 6	47	60	+27.7%	26	38	+46.2%	\$1,027,500	\$1,027,500	0.0%	23	41	+78.3%	1.8	2.3	+27.8%
7 SF District 7	27	45	+66.7%	38	23	-39.5%	\$1,177,500	\$1,150,000	-2.3%	28	42	+50.0%	1.1	2.2	+100.0%
8 SF District 8	80	80	0.0%	38	34	-10.5%	\$1,052,500	\$1,105,000	+5.0%	31	35	+12.9%	2.0	2.0	0.0%
9 SF District 9	189	236	+24.9%	95	78	-17.9%	\$1,003,000	\$950,000	-5.3%	30	47	+56.7%	2.1	2.8	+33.3%
10 SF District 10	17	20	+17.6%	7	4	-42.9%	\$670,000	\$625,000	-6.7%	46	19	-58.7%	3.0	3.5	+16.7%