

Monthly Indicators



October 2018

If the last few months are an indication of the temperature of housing markets across the country, a period of relative calm can be expected during the last three months of the year. A trend of market balance is emerging as we approach the end of 2018. Prices are still rising in most areas, and the number of homes for sale is still low, but there is a general shrinking of year-over-year percentage change gaps in sales, inventory and prices.

New Listings were down 2.1 percent for single family homes and 9.7 percent for Condo/TIC/Coop properties. Pending Sales increased 0.8 percent for single family homes but decreased 14.2 percent for Condo/TIC/Coop properties.

The Median Sales Price was up 1.6 percent to \$1,600,000 for single family homes and 7.3 percent to \$1,223,500 for Condo/TIC/Coop properties. Months Supply of Inventory increased 13.6 percent for single family units and 3.4 percent for Condo/TIC/Coop units.

Stock markets experienced an October setback, but that does not necessarily translate to a decline in the real estate market. The national unemployment rate has been below 4.0 percent for three straight months and during five of the last six months. This is exceptional news for industries related to real estate. Meanwhile, homebuilder confidence remains positive, homeownership rates have increased in the key under-35 buyer group and prices, though still rising, have widely reduced the march toward record highs.

Monthly Snapshot

+ 1.6%

+ 7.3%

+ 7.5%

One-Year Change in
Median Sales Price
Single Family

One-Year Change in
Median Sales Price
Condo/TIC/Coop

One-Year Change in
Median Sales Price
All Property Types

Residential real estate activity in San Francisco County (Districts 1-10), comprised of single-family properties, townhomes and condominiums. Percent changes are calculated using rounded figures.

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Single Family Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	10-2017	10-2018	Percent Change	YTD 2017	YTD 2018	Percent Change
New Listings		239	234	- 2.1%	2,378	2,499	+ 5.1%
Pending Sales		248	250	+ 0.8%	1,959	1,926	- 1.7%
Sold Listings		233	244	+ 4.7%	1,873	1,845	- 1.5%
Median Sales Price		\$1,575,000	\$1,600,000	+ 1.6%	\$1,400,000	\$1,601,000	+ 14.4%
Avg. Sales Price		\$2,007,445	\$2,168,225	+ 8.0%	\$1,770,768	\$1,992,820	+ 12.5%
Days on Market		23	24	+ 4.3%	27	22	- 18.5%
Active Listings		412	469	+ 13.8%	--	--	--
% of Properties Sold Over List Price		83.7%	82.4%	- 1.6%	79.0%	81.7%	+ 3.4%
% of List Price Received		115.6%	114.0%	- 1.4%	115.1%	117.0%	+ 1.7%
Affordability Ratio		32	28	- 12.5%	37	28	- 24.3%
Months Supply		2.2	2.5	+ 13.6%	--	--	--

Condo/TIC/Coop Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

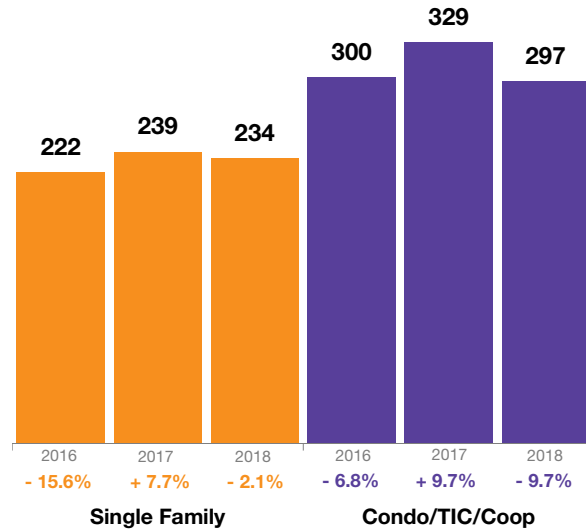
Key Metrics	Historical Sparkbars	10-2017	10-2018	Percent Change	YTD 2017	YTD 2018	Percent Change
New Listings		329	297	- 9.7%	3,304	3,492	+ 5.7%
Pending Sales		330	283	- 14.2%	2,474	2,604	+ 5.3%
Sold Listings		311	288	- 7.4%	2,366	2,546	+ 7.6%
Median Sales Price		\$1,140,000	\$1,223,500	+ 7.3%	\$1,125,000	\$1,200,000	+ 6.7%
Avg. Sales Price		\$1,275,773	\$1,348,944	+ 5.7%	\$1,287,186	\$1,327,038	+ 3.1%
Days on Market		31	27	- 12.9%	36	31	- 13.9%
Active Listings		708	765	+ 8.1%	--	--	--
% of Properties Sold Over List Price		66.6%	67.7%	+ 1.7%	59.6%	62.3%	+ 4.5%
% of List Price Received		106.6%	107.7%	+ 1.0%	105.2%	106.9%	+ 1.6%
Affordability Ratio		52	41	- 21.2%	53	42	- 20.8%
Months Supply		2.9	3.0	+ 3.4%	--	--	--

New Listings

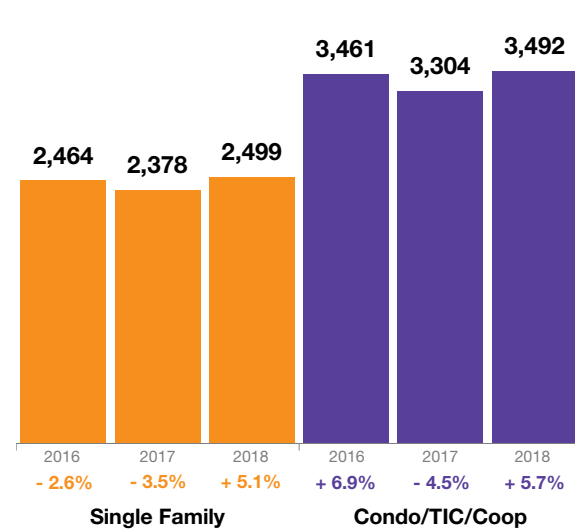
A count of the properties that have been newly listed on the market in a given month.



October

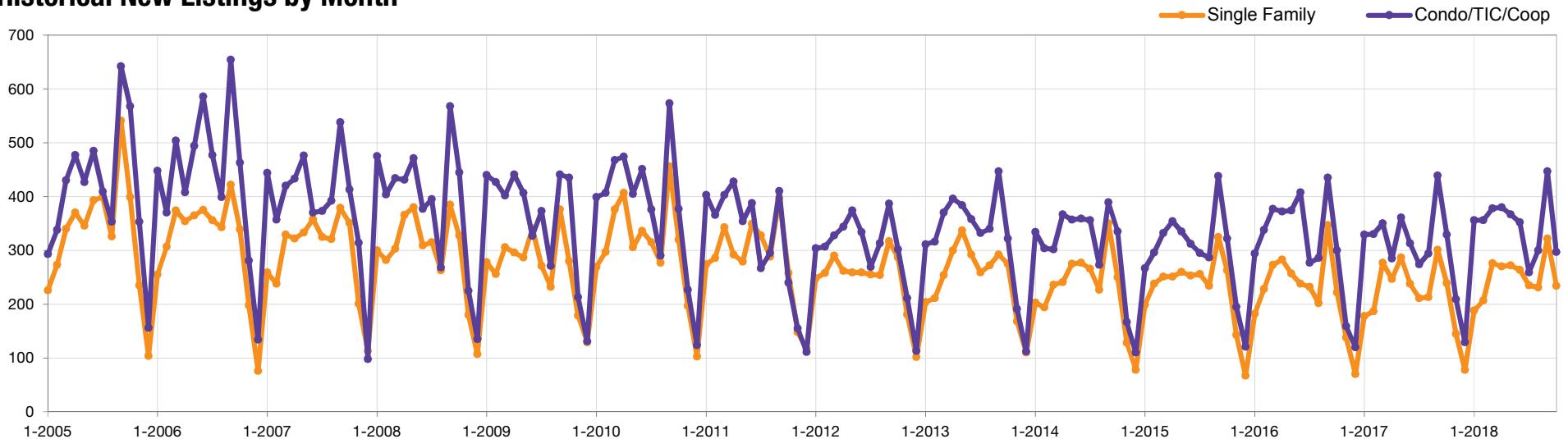


Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Nov-2017	145	+5.1%	209	+31.4%
Dec-2017	78	+11.4%	129	+7.5%
Jan-2018	188	+5.6%	356	+8.2%
Feb-2018	207	+10.7%	356	+7.9%
Mar-2018	276	-0.4%	378	+8.0%
Apr-2018	270	+9.3%	380	+33.3%
May-2018	272	-5.2%	367	+1.7%
Jun-2018	264	+10.9%	352	+12.5%
Jul-2018	235	+11.4%	259	-5.5%
Aug-2018	231	+8.5%	300	+2.0%
Sep-2018	322	+7.0%	447	+1.8%
Oct-2018	234	-2.1%	297	-9.7%
12-Month Avg	227	+5.3%	319	+6.9%

Historical New Listings by Month

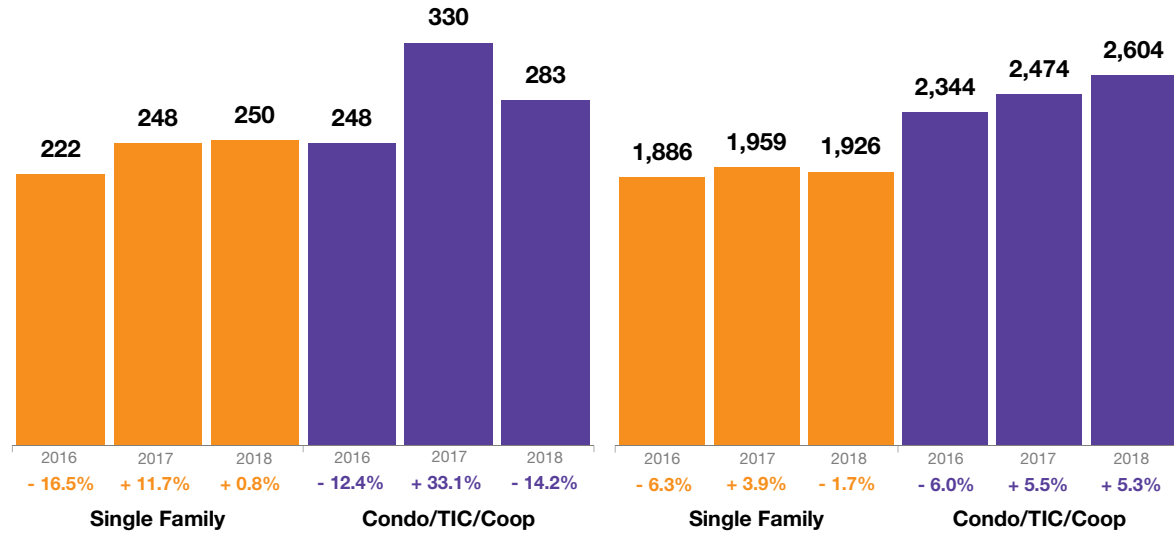


Pending Sales

A count of the properties on which offers have been accepted in a given month.

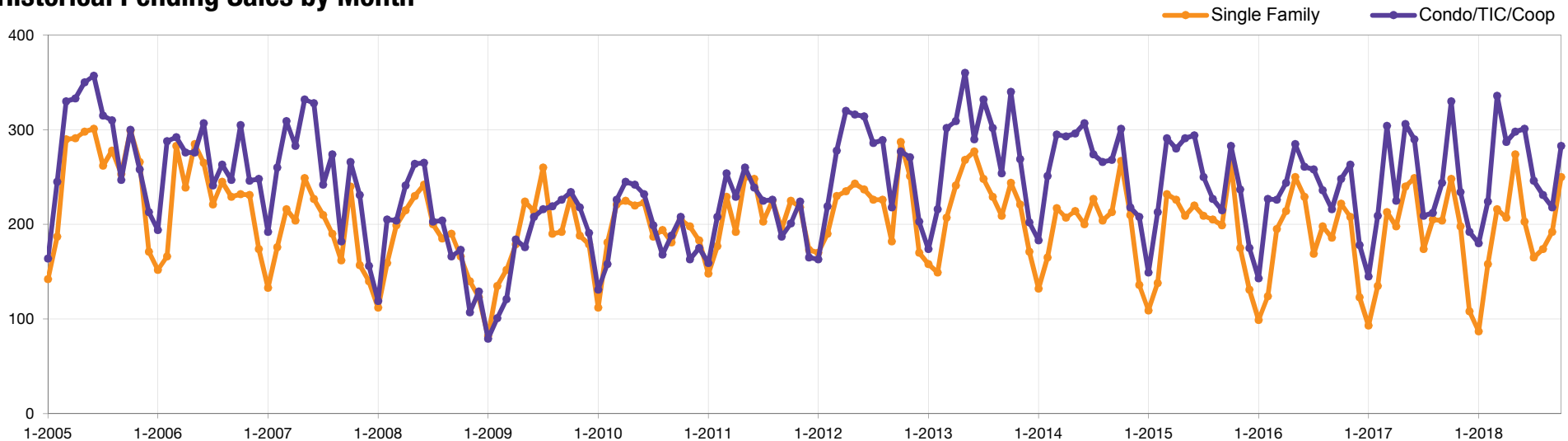


October



Pending Sales	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Nov-2017	198	-4.8%	234	-11.0%
Dec-2017	108	-12.2%	192	+7.9%
Jan-2018	87	-6.5%	180	+24.1%
Feb-2018	158	+17.0%	224	+7.2%
Mar-2018	216	+1.4%	336	+10.5%
Apr-2018	207	+4.5%	287	+27.6%
May-2018	274	+14.2%	298	-2.6%
Jun-2018	203	-18.5%	301	+3.8%
Jul-2018	165	-5.2%	246	+17.7%
Aug-2018	174	-15.1%	231	+9.0%
Sep-2018	192	-5.9%	218	-10.7%
Oct-2018	250	+0.8%	283	-14.2%
12-Month Avg	186	-2.5%	253	+3.9%

Historical Pending Sales by Month

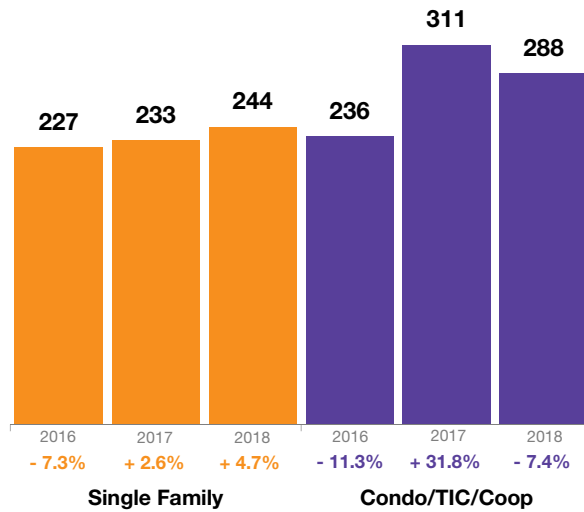


Sold Listings

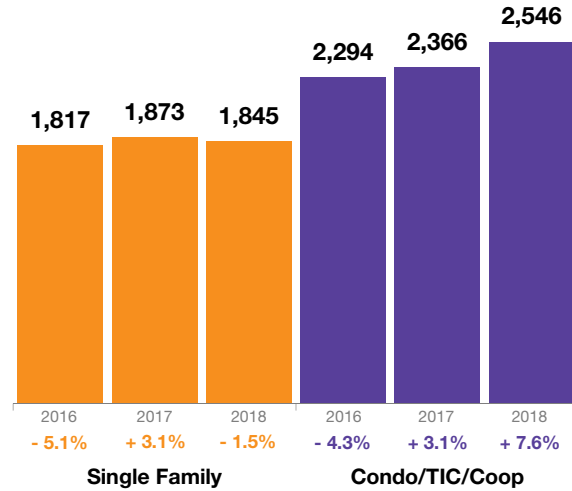
A count of the actual sales that closed in a given month.



October

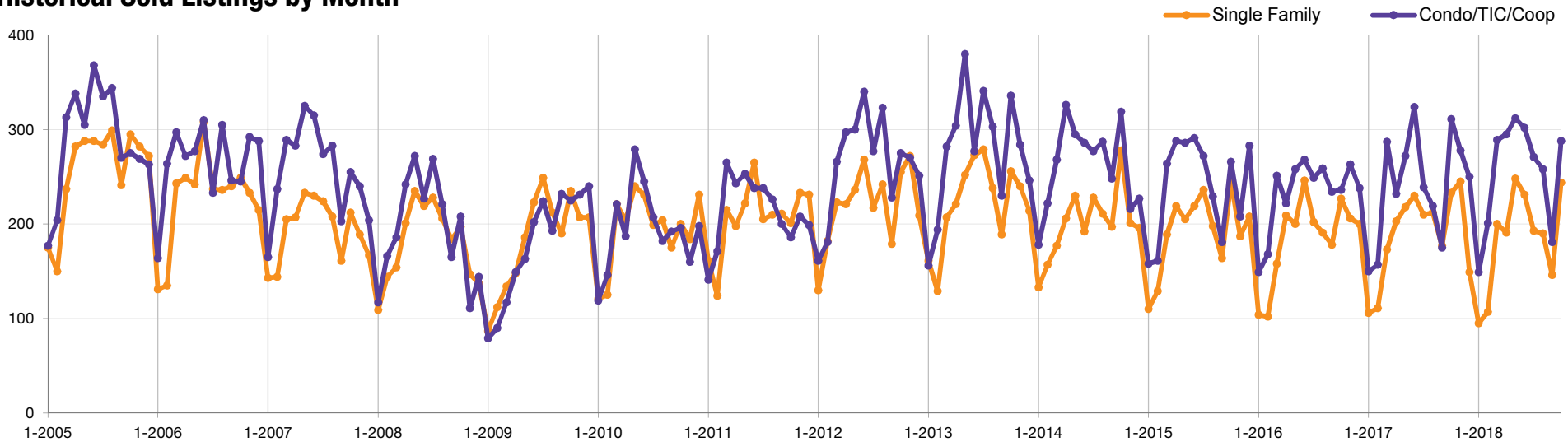


Year to Date



Sold Listings	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Nov-2017	245	+18.9%	278	+5.7%
Dec-2017	149	-25.5%	250	+5.0%
Jan-2018	95	-10.4%	149	-0.7%
Feb-2018	107	-3.6%	201	+28.0%
Mar-2018	200	+15.6%	289	+0.7%
Apr-2018	191	-5.9%	295	+27.2%
May-2018	248	+13.8%	312	+14.7%
Jun-2018	231	+0.4%	302	-6.8%
Jul-2018	193	-8.1%	271	+13.4%
Aug-2018	190	-10.4%	258	+17.8%
Sep-2018	146	-17.5%	181	+3.4%
Oct-2018	244	+4.7%	288	-7.4%
12-Month Avg	187	-1.8%	256	+7.2%

Historical Sold Listings by Month

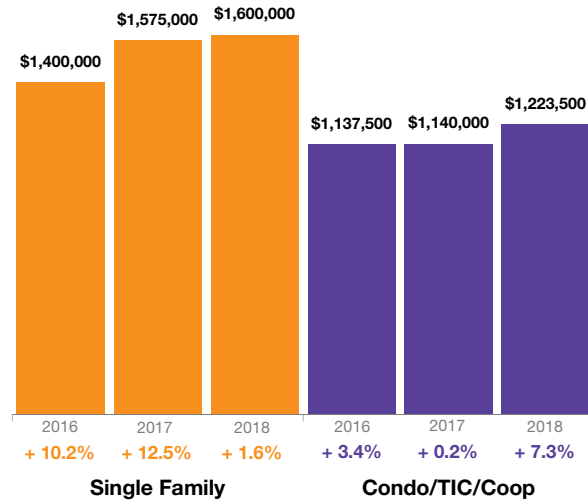


Median Sales Price

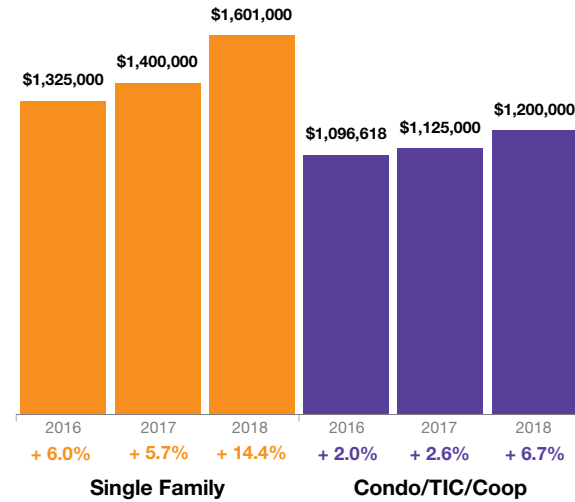
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



October



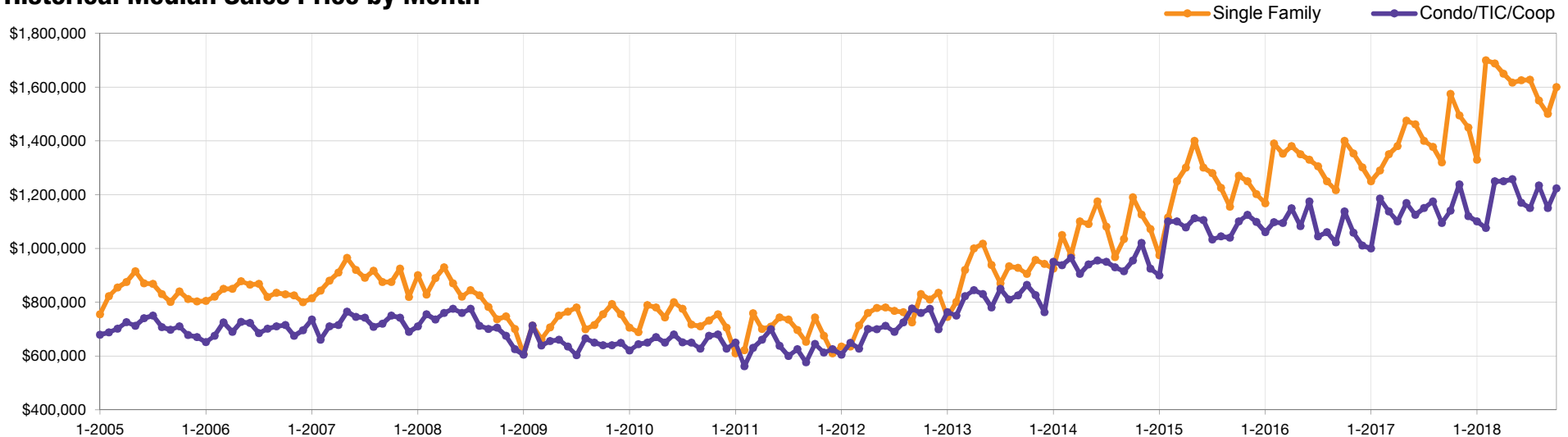
Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Nov-2017	\$1,495,000	+10.5%	\$1,237,500	+17.0%
Dec-2017	\$1,450,000	+11.4%	\$1,120,000	+10.8%
Jan-2018	\$1,330,000	+6.4%	\$1,100,000	+10.0%
Feb-2018	\$1,700,000	+31.8%	\$1,076,000	-9.2%
Mar-2018	\$1,687,500	+25.0%	\$1,250,000	+9.9%
Apr-2018	\$1,650,000	+19.6%	\$1,250,000	+13.6%
May-2018	\$1,616,944	+9.6%	\$1,257,500	+7.6%
Jun-2018	\$1,625,000	+11.2%	\$1,169,750	+4.0%
Jul-2018	\$1,627,500	+16.3%	\$1,150,000	0.0%
Aug-2018	\$1,550,000	+12.5%	\$1,234,400	+5.1%
Sep-2018	\$1,500,000	+13.6%	\$1,150,000	+5.0%
Oct-2018	\$1,600,000	+1.6%	\$1,223,500	+7.3%
12-Month Avg*	\$1,600,000	+15.9%	\$1,200,000	+8.6%

* Median Sales Price for all properties from November 2017 through October 2018. This is not the average of the individual figures above.

Historical Median Sales Price by Month

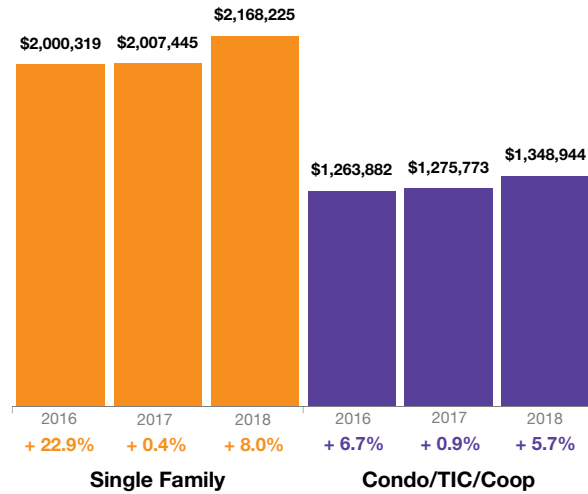


Average Sales Price

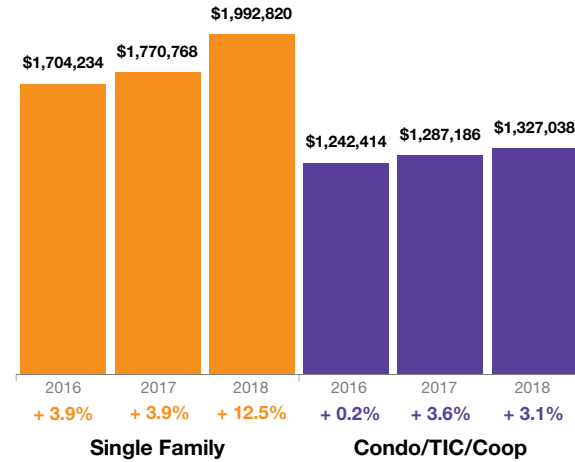
Average sales price for all closed sales, not accounting for seller concessions, in a given month.



October



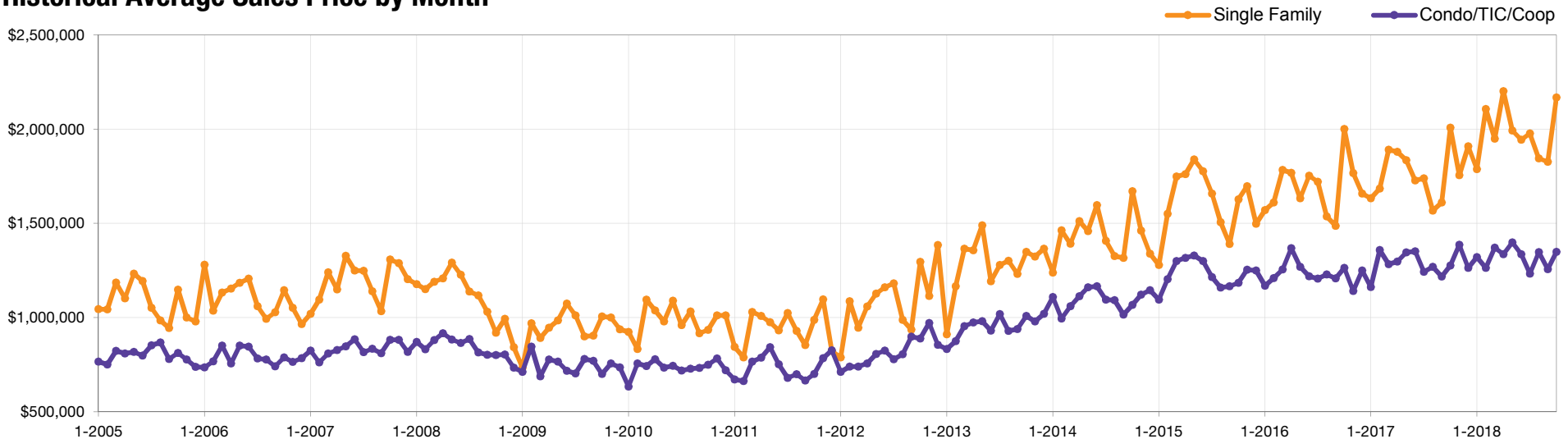
Year to Date



Avg. Sales Price	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Nov-2017	\$1,755,315	-0.7%	\$1,386,511	+21.6%
Dec-2017	\$1,908,433	+15.1%	\$1,263,727	+1.1%
Jan-2018	\$1,787,311	+9.4%	\$1,321,377	+13.7%
Feb-2018	\$2,107,409	+25.1%	\$1,263,105	-7.0%
Mar-2018	\$1,949,493	+3.1%	\$1,371,131	+6.9%
Apr-2018	\$2,202,113	+17.1%	\$1,335,718	+3.0%
May-2018	\$1,992,346	+8.5%	\$1,399,046	+3.9%
Jun-2018	\$1,943,346	+12.5%	\$1,335,648	-1.2%
Jul-2018	\$1,977,413	+13.7%	\$1,232,997	-0.8%
Aug-2018	\$1,844,836	+17.7%	\$1,347,023	+6.1%
Sep-2018	\$1,826,997	+13.4%	\$1,257,117	+3.2%
Oct-2018	\$2,168,225	+8.0%	\$1,348,944	+5.7%
12-Month Avg*	\$1,961,215	+11.4%	\$1,327,268	+4.5%

* Avg. Sales Price for all properties from November 2017 through October 2018. This is not the average of the individual figures above.

Historical Average Sales Price by Month



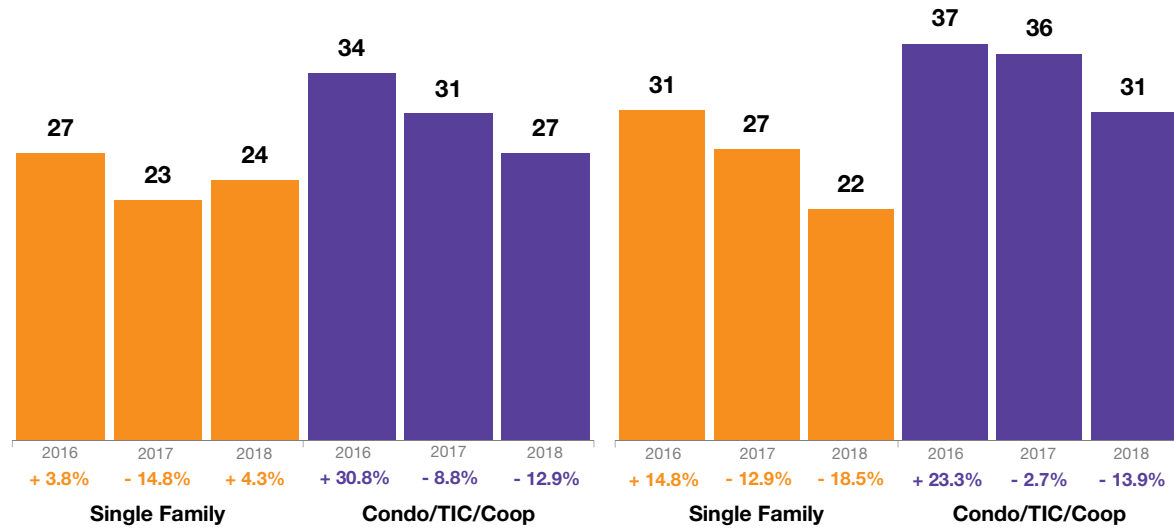
Days on Market Until Sale

Average number of days between when a property is listed and when an offer is accepted in a given month.



October

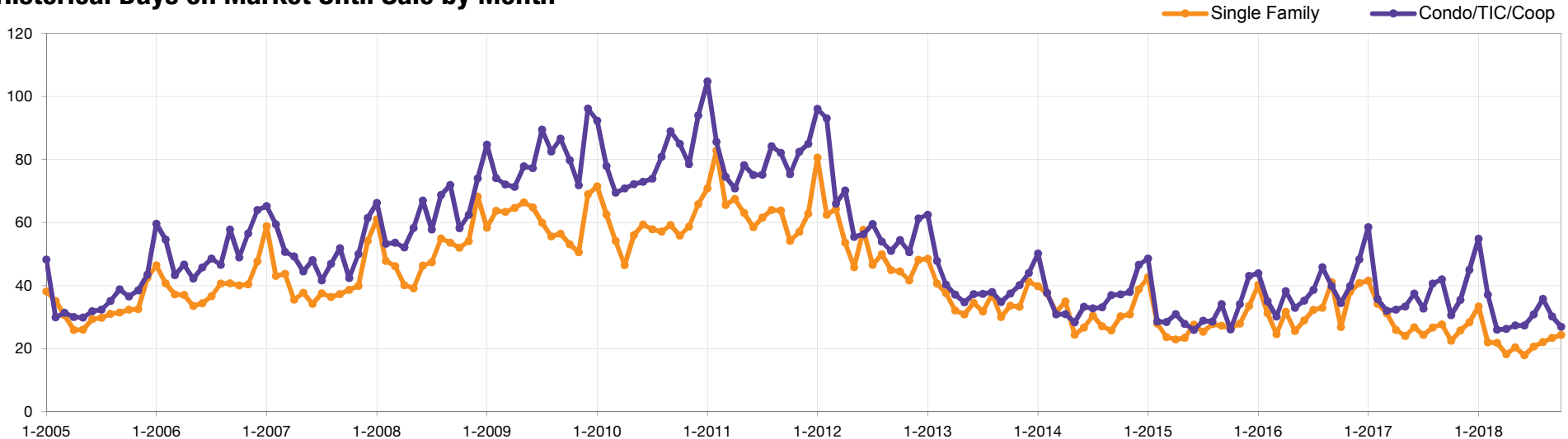
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Nov-2017	26	-31.6%	35	-12.5%
Dec-2017	28	-31.7%	45	-6.3%
Jan-2018	33	-21.4%	55	-6.8%
Feb-2018	22	-35.3%	37	+2.8%
Mar-2018	22	-29.0%	26	-18.8%
Apr-2018	18	-30.8%	26	-18.8%
May-2018	20	-16.7%	27	-18.2%
Jun-2018	18	-33.3%	27	-27.0%
Jul-2018	21	-12.5%	31	-6.1%
Aug-2018	22	-18.5%	36	-12.2%
Sep-2018	23	-17.9%	30	-28.6%
Oct-2018	24	+4.3%	27	-12.9%
12-Month Avg*	23	-23.3%	32	-13.9%

* Days on Market for all properties from November 2017 through October 2018. This is not the average of the individual figures above.

Historical Days on Market Until Sale by Month

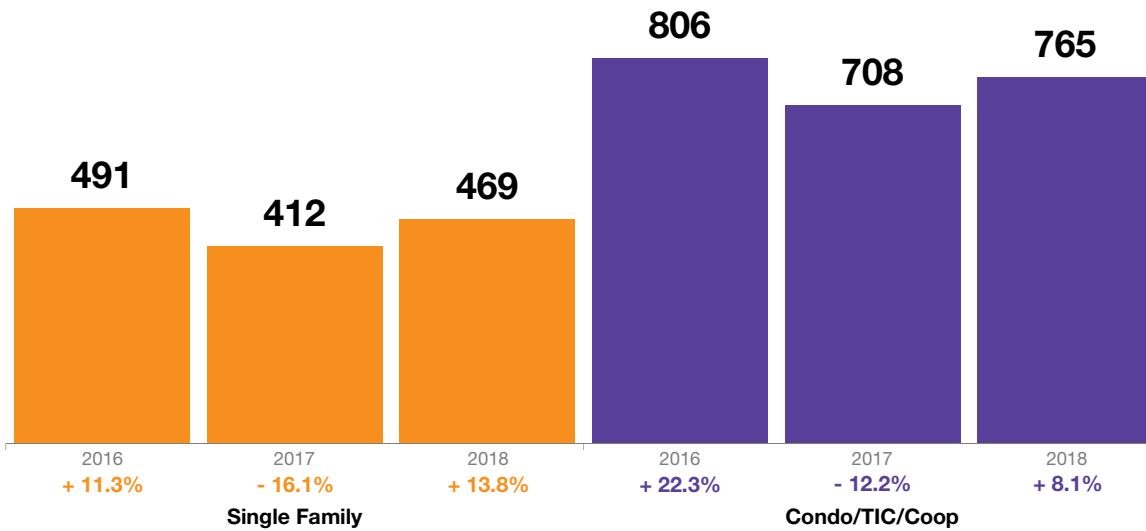


Inventory of Active Listings

The number of properties available for sale in active status at the end of a given month.



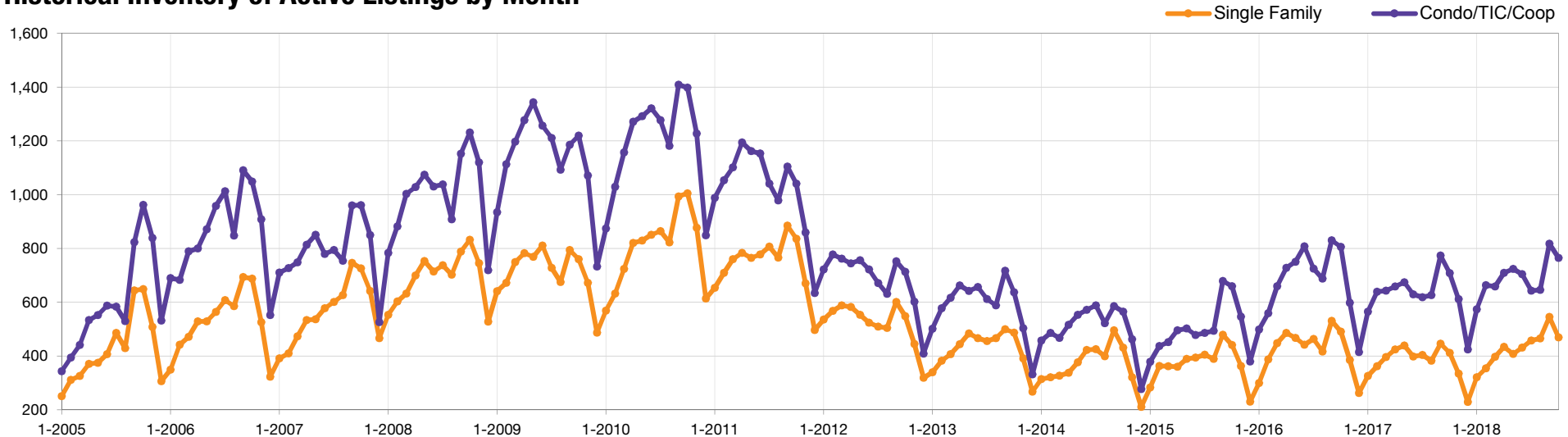
October



Active Listings	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Nov-2017	334	-13.2%	612	+2.3%
Dec-2017	229	-12.6%	424	+2.4%
Jan-2018	321	-1.5%	574	+1.6%
Feb-2018	354	-2.2%	663	+3.8%
Mar-2018	397	+0.3%	658	+2.3%
Apr-2018	434	+2.4%	709	+7.8%
May-2018	408	-7.1%	724	+7.4%
Jun-2018	431	+8.3%	704	+11.9%
Jul-2018	457	+13.1%	643	+4.0%
Aug-2018	465	+21.7%	646	+3.2%
Sep-2018	545	+22.2%	817	+5.6%
Oct-2018	469	+13.8%	765	+8.1%
12-Month Avg*	404	+4.5%	662	+5.2%

* Active Listings for all properties from November 2017 through October 2018. This is not the average of the individual figures above.

Historical Inventory of Active Listings by Month

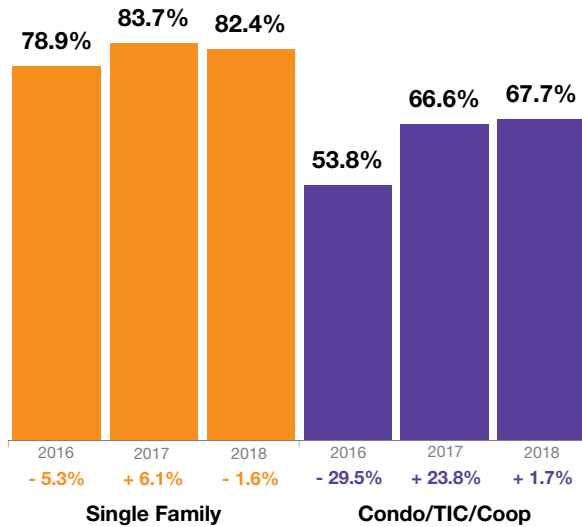


% of Properties Sold Over List Price

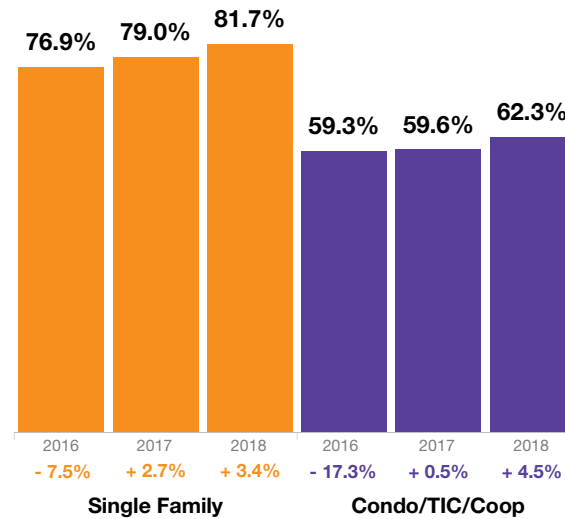


Percentage found when dividing the number of properties sold by properties sold over its original list price, not accounting for seller concessions.

October



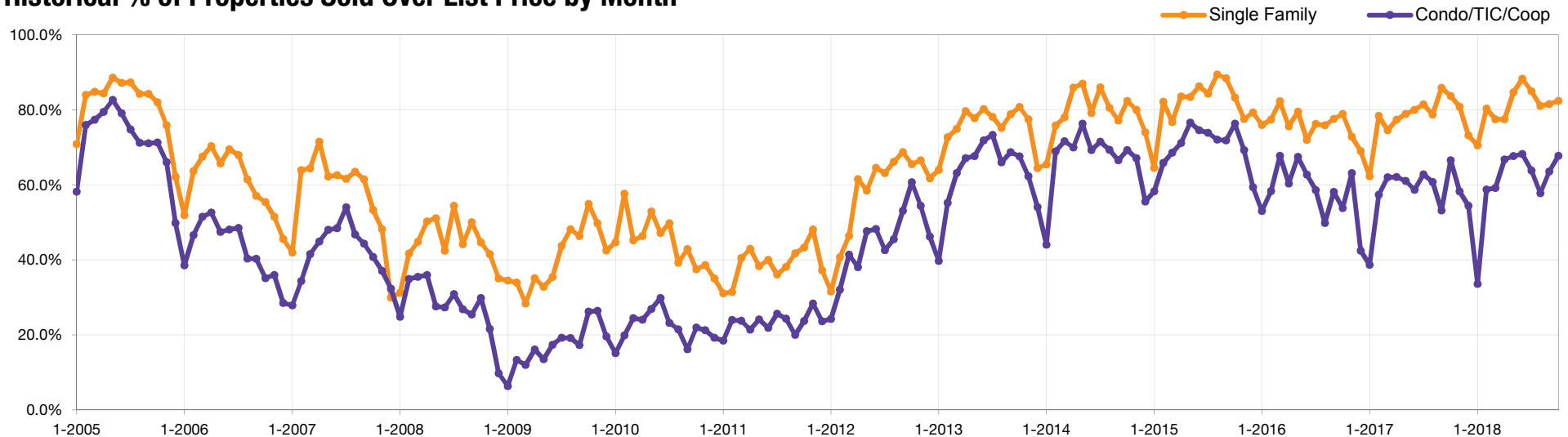
Year to Date



% of Properties Sold Over List Price	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Nov-2017	80.8%	+11.0%	58.3%	-7.6%
Dec-2017	73.2%	+6.1%	54.4%	+28.3%
Jan-2018	70.5%	+13.2%	33.6%	-13.2%
Feb-2018	80.4%	+2.6%	58.7%	+2.4%
Mar-2018	77.5%	+3.9%	59.2%	-4.5%
Apr-2018	77.5%	+0.3%	66.8%	+7.6%
May-2018	84.7%	+7.4%	67.6%	+10.8%
Jun-2018	88.3%	+10.4%	68.2%	+16.4%
Jul-2018	85.0%	+4.4%	63.8%	+1.6%
Aug-2018	81.1%	+2.9%	57.8%	-4.8%
Sep-2018	81.5%	-5.1%	63.5%	+19.6%
Oct-2018	82.4%	-1.6%	67.7%	+1.7%
12-Month Avg	81.1%	+4.5%	61.3%	+4.8%

* % of Properties Sold Over List Price for all properties from November 2017 through October 2018. This is not the average of the individual figures above.

Historical % of Properties Sold Over List Price by Month

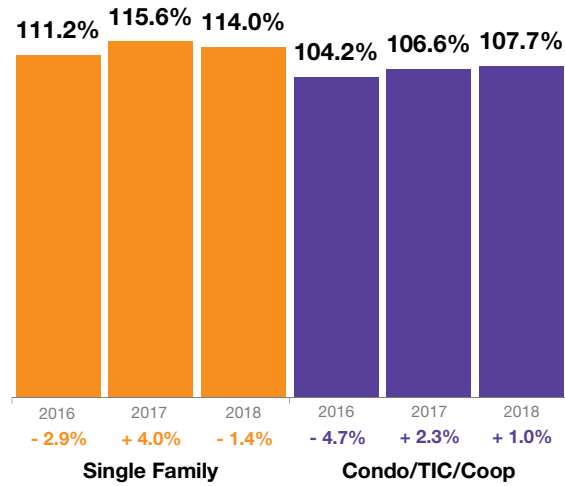


% of List Price Received

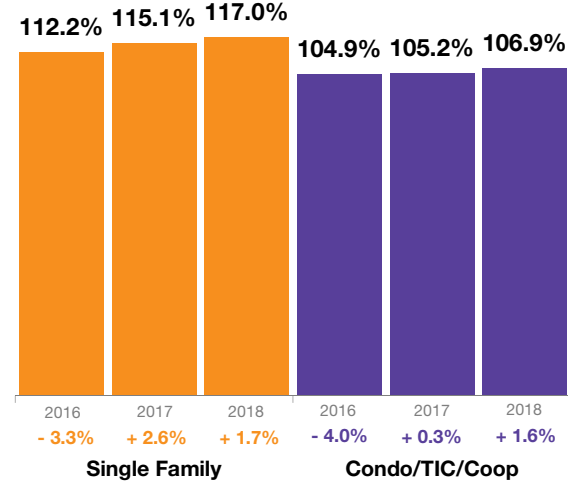


Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

October



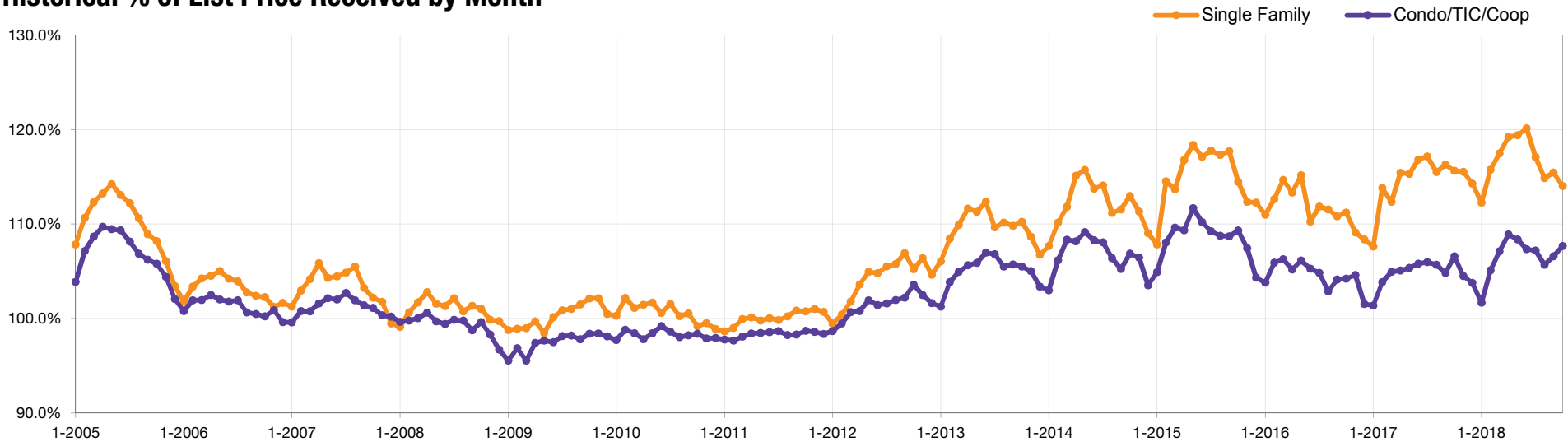
Year to Date



% of List Price Received	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Nov-2017	115.5%	+5.9%	104.5%	-0.1%
Dec-2017	114.3%	+5.4%	103.8%	+2.3%
Jan-2018	112.3%	+4.4%	101.7%	+0.3%
Feb-2018	115.8%	+1.8%	105.1%	+1.2%
Mar-2018	117.5%	+4.5%	107.1%	+2.1%
Apr-2018	119.2%	+3.3%	108.9%	+3.6%
May-2018	119.4%	+3.6%	108.4%	+2.8%
Jun-2018	120.1%	+2.8%	107.3%	+1.4%
Jul-2018	117.1%	0.0%	107.2%	+1.1%
Aug-2018	114.9%	-0.5%	105.7%	0.0%
Sep-2018	115.4%	-0.8%	106.6%	+1.7%
Oct-2018	114.0%	-1.4%	107.7%	+1.0%
12-Month Avg*	116.6%	+2.3%	106.4%	+1.5%

* % of List Price Received for all properties from November 2017 through October 2018. This is not the average of the individual figures above.

Historical % of List Price Received by Month

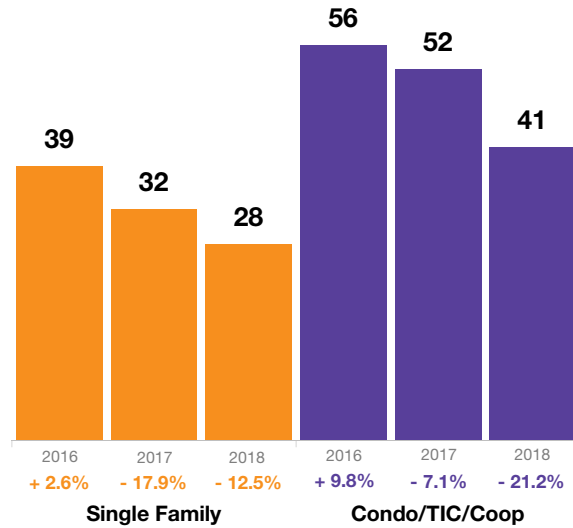


Housing Affordability Ratio

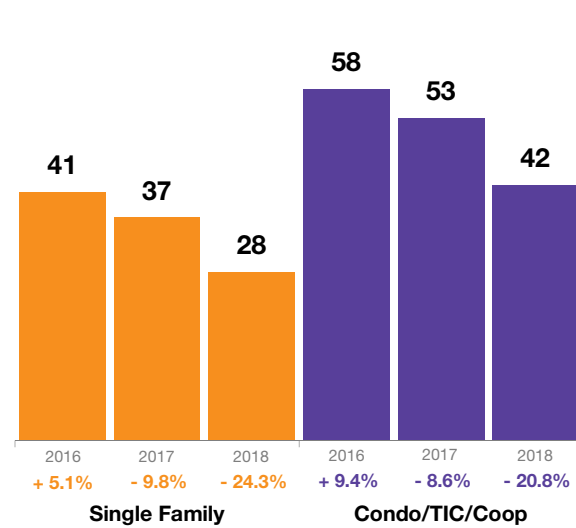


This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

October



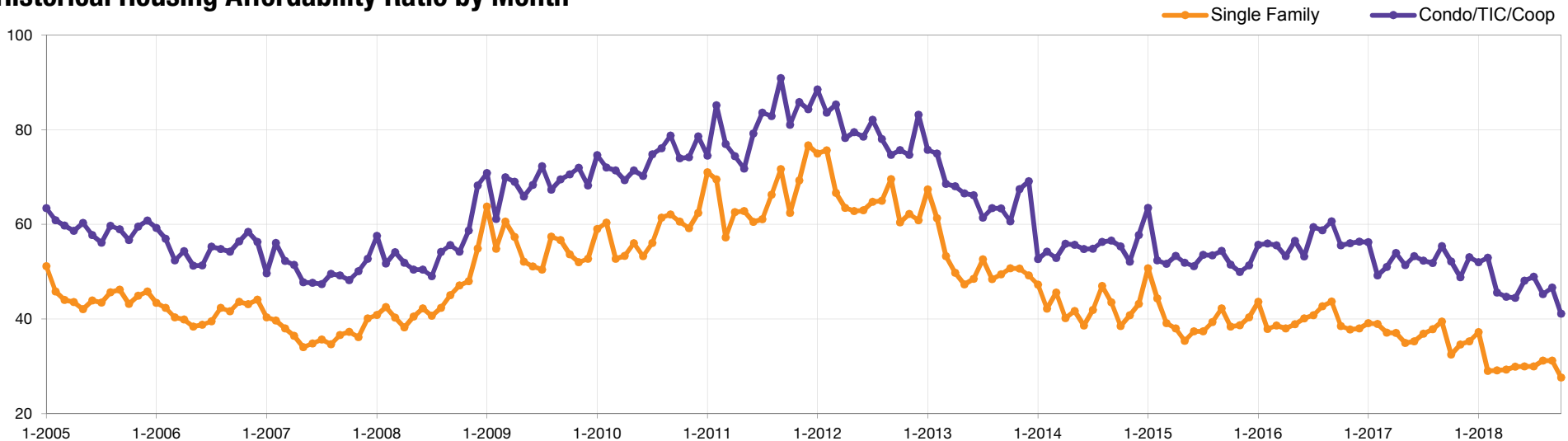
Year to Date



Affordability Ratio	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Nov-2017	35	-7.9%	49	-12.5%
Dec-2017	35	-7.9%	53	-5.4%
Jan-2018	37	-5.1%	52	-7.1%
Feb-2018	29	-25.6%	53	+8.2%
Mar-2018	29	-21.6%	46	-9.8%
Apr-2018	29	-21.6%	45	-16.7%
May-2018	30	-14.3%	44	-13.7%
Jun-2018	30	-14.3%	48	-9.4%
Jul-2018	30	-18.9%	49	-5.8%
Aug-2018	31	-18.4%	45	-13.5%
Sep-2018	31	-20.5%	47	-14.5%
Oct-2018	28	-12.5%	41	-21.2%
12-Month Avg*	31	-24.5%	37	-23.0%

* Affordability Ratio for all properties from November 2017 through October 2018. This is not the average of the individual figures above.

Historical Housing Affordability Ratio by Month

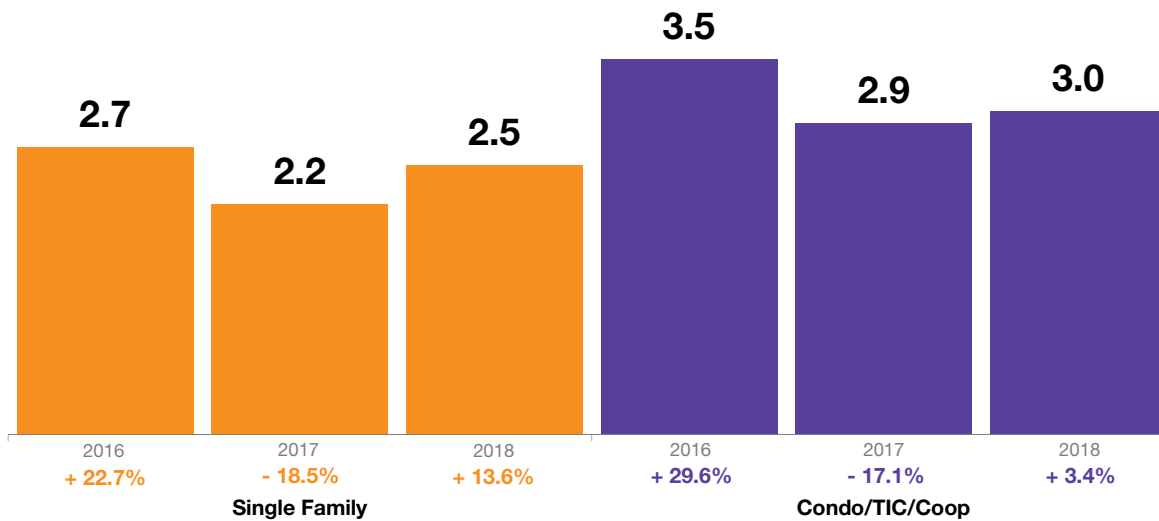


Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



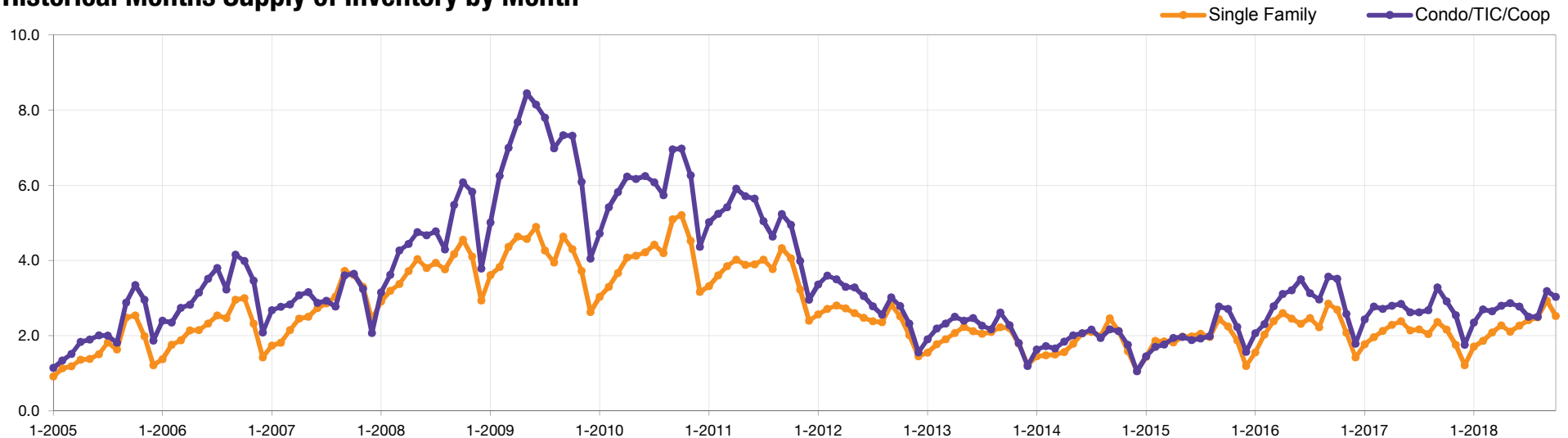
October



Months Supply	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Nov-2017	1.8	-14.3%	2.5	-3.8%
Dec-2017	1.2	-14.3%	1.8	0.0%
Jan-2018	1.7	-5.6%	2.3	-4.2%
Feb-2018	1.9	-5.0%	2.7	-3.6%
Mar-2018	2.1	0.0%	2.6	-3.7%
Apr-2018	2.3	0.0%	2.8	0.0%
May-2018	2.1	-12.5%	2.9	+3.6%
Jun-2018	2.3	+9.5%	2.8	+7.7%
Jul-2018	2.4	+9.1%	2.5	-3.8%
Aug-2018	2.5	+25.0%	2.5	-7.4%
Sep-2018	2.9	+20.8%	3.2	-3.0%
Oct-2018	2.5	+13.6%	3.0	+3.4%
12-Month Avg*	2.1	+3.0%	2.6	-1.2%

* Months Supply for all properties from November 2017 through October 2018. This is not the average of the individual figures above.

Historical Months Supply of Inventory by Month



All Properties Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	10-2017	10-2018	Percent Change	YTD 2017	YTD 2018	Percent Change
New Listings		568	531	- 6.5%	5,682	5,991	+ 5.4%
Pending Sales		578	533	- 7.8%	4,433	4,530	+ 2.2%
Sold Listings		544	532	- 2.2%	4,239	4,391	+ 3.6%
Median Sales Price		\$1,292,500	\$1,389,000	+ 7.5%	\$1,250,000	\$1,355,000	+ 8.4%
Avg. Sales Price		\$1,589,155	\$1,724,704	+ 8.5%	\$1,500,856	\$1,606,785	+ 7.1%
Days on Market		27	26	- 3.7%	32	27	- 15.6%
Active Listings		1,120	1,234	+ 10.2%	--	--	--
% of Properties Sold Over List Price		73.9%	74.4%	+ 0.7%	68.2%	70.4%	+ 3.2%
% of List Price Received		110.5%	110.6%	+ 0.1%	109.6%	111.1%	+ 1.4%
Affordability Ratio		38	29	- 23.7%	40	32	- 20.0%
Months Supply		2.6	2.8	+ 7.7%	--	--	--

Activity by District

Key metrics by report month for the districts of San Francisco.



- SF District 1: Northwest (Sea Cliff, Lake, Jordan Park / Laurel Heights, Outer Richmond, Central Richmond, Inner Richmond, Lone Mountain)
- SF District 2: Central West (Outer Sunset, Central Sunset, Inner Sunset, Outer Parkside, Parkside, Inner Parkside, Golden Gate Heights)
- SF District 3: Southwest (Pine Lake Park, Lake Shore, Merced Manor, Stonestown, Lakeside, Merced Heights, Ingleside, Ingleside Heights, Oceanview)
- SF District 4: Twin Peaks W (Forest Hill (& Ext), W Portal, St Francis Wd, Balboa Terr, Mt Dav Manor, Ingleside Terr, Monterey Hts, Wstwd Pk & H'Inds, Shrwrd Fst, Miraloma Pk, Dmnd Hts, Mdtwn Terr)
- SF District 5: Central (Haight Ashbury, Cole Vly / Prnssus Hts, Clarndn Hts, Corona Hts, Twin Pks, Glen Pk, Noe Vly, Eureka Vly / Dolores Hts, Mission Dolores, Duboce Trngl, Buena Vista / Ashbury Hts)
- SF District 6: Central North (Lower Pacific Heights, Anza Vista, Western Addition, North Panhandle, Alamo Square, Hayes Valley)
- SF District 7: North (Marina, Cow Hollow, Presidio Heights, Pacific Heights)
- SF District 8: Northeast (North Waterfront, North Beach, Russian Hill, Telegraph Hill, Nob Hill, Financial District / Barbary Coast, Downtown, Van Ness / Civic Center, Tenderloin)
- SF District 9: Central East (Yerba Buena, South Beach, South of Market, Mission Bay, Inner Mission, Potrero Hill, Central Waterfront / Dogpatch, Bernal Heights)
- SF District 10: Southeast (Outer Mission, Mission Terr, Excelsior, Portola, Bayview, Silver Terr, Hunters Pt, Candlestick Pt, Bayview Hts, Little Hollywood, Visitation Vly, Crocker Amazon)

	Active Listings			Sold Listings			Median Sales Price			Days on Market			Months Supply		
	10-2017	10-2018	+ / -	10-2017	10-2018	+ / -	10-2017	10-2018	+ / -	10-2017	10-2018	+ / -	10-2017	10-2018	+ / -
Single Family															
1 SF District 1	25	35	+40.0%	21	24	+14.3%	\$1,825,000	\$2,140,000	+17.3%	19	25	+31.6%	1.8	2.3	+27.8%
2 SF District 2	40	57	+42.5%	32	33	+3.1%	\$1,495,000	\$1,380,000	-7.7%	20	22	+10.0%	1.2	1.8	+50.0%
3 SF District 3	23	31	+34.8%	18	17	-5.6%	\$1,007,500	\$1,156,000	+14.7%	34	35	+2.9%	1.6	2.5	+56.3%
4 SF District 4	48	62	+29.2%	30	39	+30.0%	\$1,642,500	\$1,765,000	+7.5%	16	27	+68.8%	1.9	2.3	+21.1%
5 SF District 5	61	72	+18.0%	37	43	+16.2%	\$2,250,000	\$2,500,000	+11.1%	23	19	-17.4%	2.2	2.7	+22.7%
6 SF District 6	15	13	-13.3%	6	4	-33.3%	\$2,563,000	\$2,995,000	+16.9%	11	19	+72.7%	5.1	3.7	-27.5%
7 SF District 7	39	35	-10.3%	15	11	-26.7%	\$5,625,000	\$6,150,000	+9.3%	26	26	0.0%	4.9	4.1	-16.3%
8 SF District 8	13	19	+46.2%	2	1	-50.0%	\$2,557,500	\$16,000,000	+525.6%	16	168	+950.0%	5.3	7.1	+34.0%
9 SF District 9	53	59	+11.3%	28	27	-3.6%	\$1,652,500	\$1,500,000	-9.2%	16	23	+43.8%	2.5	2.8	+12.0%
10 SF District 10	95	86	-9.5%	44	45	+2.3%	\$956,000	\$1,150,000	+20.3%	30	22	-26.7%	2.3	2.3	0.0%
Condo/TIC/Coop															
1 SF District 1	30	34	+13.3%	20	18	-10.0%	\$1,117,500	\$1,275,000	+14.1%	30	17	-43.3%	3.1	2.4	-22.6%
2 SF District 2	6	10	+66.7%	3	10	+233.3%	\$1,100,000	\$1,245,000	+13.2%	40	21	-47.5%	1.9	2.3	+21.1%
3 SF District 3	7	8	+14.3%	1	3	+200.0%	\$540,000	\$788,000	+45.9%	19	30	+57.9%	2.3	2.7	+17.4%
4 SF District 4	16	13	-18.8%	2	8	+300.0%	\$515,565	\$849,500	+64.8%	20	22	+10.0%	5.2	2.4	-53.8%
5 SF District 5	75	87	+16.0%	54	48	-11.1%	\$1,331,632	\$1,384,250	+4.0%	20	21	+5.0%	2.1	2.3	+9.5%
6 SF District 6	91	67	-26.4%	16	27	+68.8%	\$1,215,000	\$975,000	-19.8%	21	27	+28.6%	3.4	2.8	-17.6%
7 SF District 7	64	67	+4.7%	29	20	-31.0%	\$1,250,000	\$1,414,000	+13.1%	17	24	+41.2%	2.3	2.7	+17.4%
8 SF District 8	126	172	+36.5%	56	47	-16.1%	\$1,112,500	\$1,160,000	+4.3%	32	27	-15.6%	3.1	4.3	+38.7%
9 SF District 9	266	276	+3.8%	119	104	-12.6%	\$1,099,000	\$1,252,500	+14.0%	38	32	-15.8%	3.1	3.0	-3.2%
10 SF District 10	27	31	+14.8%	11	3	-72.7%	\$730,000	\$850,000	+16.4%	51	29	-43.1%	3.4	4.6	+35.3%